TRANSNET FREIGHT RAIL, a division of

TRANSNET SOC LTD

Registration Number 1990/000900/30 [hereinafter referred to as **Transnet**]

REQUEST FOR QUOTATION [RFQ] No CRAC-JHB-22997

FOR THE PROVISION OF: TRAINING OF 25 LEARNERS ON ETD HIGHER

CERTIFICATE AT ESSELEN PARK SCHOOL OF RAIL FOR

THE PERIOD OF TWO (2) YEARS.

FOR DELIVERY TO: SCHOOL OF RAIL, ESSELEN PARK

ISSUE DATE: 28 NOVEMBER 2016

COMPULSARY BRIEFING SESSION DATE: 06 DECEMBER 2016

BRIEFING VENUE: SCHOOL OF RAIL, ESSELEN PARK

CAMPUS, ROAD P91-1

OFF R25 MODDERFONTEIN ROAD

KEMPTON PARK,

BOARD ROOM RMI ROOM 201.

BRIEFING TIME: 10:00 AM

CLOSING DATE: 13 DECEMBER 2016

CLOSING TIME: 10:00 AM

VALIDITY PERIOD: 28 APRIL 2017

Section 1 NOTICE TO BIDDERS

1 Invitation to bid

DESCRIPTION	FOR THE PROVISION OF TRAINING OF 25 LEARNERS ON ETD HIGHER CERTIFICATE AT ESSELEN PARK SCHOOL OF RAIL FOR THE PERIOD OF TWO [2] YEARS.
BID FEE AND BANKING DETAILS	R250.00 [inclusive of VAT] per set. Payment is to be made as follows: Account Name : Transnet Freight Rail Account : Standard Bank Account number : 203158598 Branch code : 004805 NOTE — This amount is not refundable. A receipt for such payment made must be presented when collecting the RFP documents and submitted thereafter with your Proposal.
INSPECT / COLLECT DOCUMENTS FROM	This bid may be downloaded free of charge directly from the Transnet Freight Rail tender website at; http://www.transnetfreightrail-tfr.net/Supplier/Pages/Tenders.aspx Alternatively, this RFQ may be purchased at R250 [inclusive of VAT] per set for those Bidders that require a copy from Transnet rather than downloading from the website. If a copy of the tender document is required, prior arrangements must be made one (1) day in advance and the tender document may be collected between 09:00 and 15:00 from 28 November 2016 until 05 December 2016 . This RFQ may be picked up from the following address: RECEPTION, TENDER ADVICE CENTRE, INYANDA HOUSE 1, GROUND FLOOR, 21 WELLINGTON ROAD, PARKTOWN,
	JOHANNESBURG A compulsory pre-proposal site meeting and/or RFQ briefing will
	be conducted at SCHOOL OF RAIL, ESSELEN PARK CAMPUS,
	ROAD P91-10FF R25 MODDERFONTEIN ROAD, KEMPTON
	PARK] on the 06 December 2016 , at 10:00 am for a period
	of \pm 2 hours. [Respondents to provide own transportation and
	accommodation]. The briefing session will start punctually and
COMPULSORY BRIEFING SESSION	information will not be repeated for the benefit of Respondents
5-55-51X	arriving late.
	1.1 A Certificate of Attendance set out in Annexure C (page 37) hereto must be completed and submitted with your Proposal as proof of attendance is required for a compulsory site meeting and/or RFQ briefing. 1.2 Respondents failing to attend the compulsory site
	meeting and/or RFQ briefing will be disqualified.
CLOSING DATE	10:00am on Tuesday 13 December 2016 This tender shall close punctually at the following address: The Chairperson, Transnet Freight Rail Acquisition Council, Inyanda House 1, 21 Wellington Rd, Parktown, JOHANNESBURG, 2001. As a general rule, if a bid is late or delivered to the incorrect address, it will not be accepted for consideration.

VALIDITY PERIOD	90 Business Days from Closing Date. End of validity period: 28 April 2017 Bidders are to note that they may be requested to extend the validity period of their bid, on the same terms and conditions, if the internal evaluation process has not been finalised within the validity period.
SPECIAL CONDITIONS	Bidders are to note that this bid may also be downloaded directly from the Transnet Freight Rail tender website free of charge. If Bidders intend to download the bid off the Portal, they are required to indicate their intention to respond to this bid by 05 December 2016 by sending an email with their contact details to the following address: Anthonie.Erasmus@transnet.net . This is to ensure that any required communication (e.g. addenda to the bid) in relation to this bid reaches those intending to respond. Transnet will not be held liable if Bidders do not respond by
	this date and do not receive the latest information regarding this Bid as a result thereof.

2 Responses to RFQ

Responses to this RFQ [**Quotations**] must not include documents or reference relating to any other quotation or proposal. Any additional conditions must be embodied in an accompanying letter.

3 Broad-Based Black Economic Empowerment [B-BBEE]

Transnet fully endorses and supports the Government's Broad-Based Black Economic Empowerment Programme and it would therefore prefer to do business with local business enterprises who share these same values. As explained in more detail in the B-BBEE Claim Form (Section 6), Transnet will award preference points to companies who provide proof of their B-BBEE status using either the latest version of the generic Codes of Good Practice or Sector Specific Codes (if applicable).

The value of this bid is estimated to be below R1 000 000 (all applicable taxes included); and therefore the **80/20** system shall be applicable.

Respondents are required to complete Section 6 and submit it together with valid proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.

Respondents are required at all times to comply with the latest B-BBEE legislation and/or instruction notes as issued from time to time by the DTI.

Note: Failure to submit valid and original (or certified copy of) proof of the Respondent's compliance with the B-BBEE requirements stipulated in Section 6 of this RFQ (the B-BBEE Preference Points Claim Form) at the Closing Date of this RFQ, will result in a score of zero being allocated for B-BBEE.

4 Communication

Respondents are warned that a response will be liable for disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of Transnet in respect of this RFQ between the closing date and the date of the award of the business.

A Respondent may, however, before the closing date and time, direct any written enquiries relating to the RFQ to the following Transnet employee:

Name: Moleboheng Tladi Email: moleboheng.tladi@transnet.net

Telephone: 011 584 1071

Respondents may also, at any time after the closing date of the RFQ, communicate with the Secretariat of the Transnet Acquisition Council on any matter relating to its RFQ response:

5 NAME	Email address	Telephone	Fax		
Lolo Sokhela	khela <u>Lolo.sokhela@transnet.net</u>		011 774 9186		
Thuli Mathebula	Thuli.mathebula@transnet.net	011 544 9497	011 774 9129		

6 Legal Compliance

The successful Respondent shall be in full and complete compliance with any and all applicable national and local laws and regulations.

7 Changes to Quotations

Changes by the Respondent to its submission will not be considered after the closing date and time.

8 Pricing

All prices must be quoted in South African Rand on a fixed price basis, excluding VAT.

9 Prices Subject to Confirmation

Prices quoted which are subject to confirmation will not be considered.

10 Binding Offer

Any Quotation furnished pursuant to this Request shall be deemed to be an offer. Any exceptions to this statement must be clearly and specifically indicated.

11 Disclaimers

Transnet is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of a Quotation in response to it. Please note that Transnet reserves the right to:

- modify the RFQ's goods / service(s) and request Respondents to re-bid on any changes;
- reject any Quotation which does not conform to instructions and specifications which are detailed herein;
- disqualify Quotations submitted after the stated submission deadline;
- not necessarily accept the lowest priced Quotation or an alternative bid;
- reject all Quotations, if it so decides;
- place an order in connection with this Quotation at any time after the RFQ's closing date;
- award only a portion of the proposed goods / service/s which are reflected in the scope of this RFQ;
- split the award of the order/s between more than one Supplier/Service Provider should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations;
- make no award at all;
- validate any information submitted by Respondents in response to this bid. This would include, but is
 not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid,
 Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- request audited financial statements or other documentation for the purposes of a due diligence exercise; and/or

• not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provides for it.

Should a contract be awarded on the strength of information furnished by the Respondent, which after conclusion of the contract, is proved to have been incorrect, Transnet reserves the right to cancel the contract and/or place the Respondent on Transnet's list of Restricted Suppliers.

Transnet reserves the right to undertake post-tender negotiations [PTN] with selected Respondents or any number of short-listed Respondents, such PTN to include, at Transnet's option, any evaluation criteria listed in this RFQ document. In the event of any Respondent being notified of such short-listed/preferred bidder status, his bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.

Should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so, Transnet reserves the right to award the business to the next highest ranked bidder, provided that he/she is still prepared to provide the required goods at the quoted price.

Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the next ranked bidder(s) were issued with a Letter of Regret. Bidders may therefore be requested to advise whether they would still be prepared to provide the required goods at their quoted price, even after they have been issued with a Letter of Regret.

12 Specification/Scope of Work

Beneficiary	School of Rail, Transnet Freight Rail							
Programme	Occupational Directed Education Training and Development Practises							

BACKGROUND

12.1 ORGANISATIONAL BRIEF HISTORICAL BACKGROUND

- TFR School of Rail seeks to secure services of an external training provider to train twenty five learners on the Higher Certificate on ETD
- School of Rail is the custodian of training for Transnet freight Rail we are expected to train our critical
 grades and equip them with the necessary skills that is needed by the company and the entire country
 and globally in Operational and Technical Training.
- The purpose of Education and Training and Development Practises training is key to our trainers to equip and up skill them to achieve the necessary qualification to enable them to do their job easily.
- It is imperative for School Of Rail to have suitable qualified trainers, which will contribute to improved team work, empowering people, and optimized operational efficiency and also enable learners to access further training and job opportunities within Transnet.

12.2 CURRENT SITUATION

• Currently our trainers are only trained on the Certificate course.

12.3 PURPOSE / OBJECTIVE

School of Rail seeks approval for Request for Service (RFS) to source in suitable Service Provider to render Education Training and Development Practises at Esselenpark Campus for 25 learners. The intention therefore is to request for proposals in the market. In order to achieve basic competencies in the following:

- Analyse needs, plan and design learning.
- Facilitate learning in routine and complex situations.
- Engage in and promote assessment practices. Facilitate and manage skills development in an organisation.
- Define and evaluate standards.
- Evaluate Human Resource Development interventions.

12.4 COURSE CONTENT (MODULES)

12.4.1 First year modules:

- Fundamentals of the NQF
- Promote Skills Development
- Design Outcomes Based Learning Programmes
- Design and Develop Outcome Based Assessment
- Develop Outcome Based Learning Programmes

12.4.2 Second year modules:

• Facilitate Adult Learning

- Guide and Support Learners
- Conduct Outcome Based Assessment
- Evaluate Learning Interventions
- Final Integrated Summative Assessment

12.5 RISKS

12.5.1 The intended success of the project is founded on the assumption that certain conditions will exist. These assumptions are as follows:

- The selected service provider will receive the necessary background information, support from the SoR;
- The Project Manager, Project Co-ordinator, Training Centre Managers, Trainers
- The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail.

12.5.2 SPECIFIC RISKS

The following risks have been identified

- Non-performance: the potential non-delivery or non-performance of service providers remains a risk to be managed effectively;
- Non-attendance of scheduled meetings by all role players;
- Failure to abide by the specifications of the contract by either the service provider or SoR;
- Delays from the selected service provider or the SoR present a distinct time-based risk.
 This should be factored into planning cycles and reporting mechanisms;
- Unrealistic project time frames;
- Organisational constraints such as bureaucratic processes;
- Non-attendance due to learners not being released for training.

12.6 SCOPE OF WORK

- Offer ETD Higher Certificate Training for 25 learners
- Provide learner guides per module to all the learners
- Assess all portfolios for all the modules per learner
- Provide Assessment Results Report with general feedback letters per learner per module
- Provide maximum 2 project reports per year
- Attend 3 Projects meetings per year
- Upload of qualification per learner at the SABPP and issuing for SoR
- Arrange certification and graduation –Ceremony excluding togas and photographs
- Application and Registration and Student Cards
- SABPP Monitoring and External Moderation
- As part of the proposal the provider should show examples of similar work done previously with references.
- Provide module results per learner after submission and assessment
- Deliver training based on the approved specification for a period to be determined by the implementation plan
- To prepare a training implementation plan outlining the deliverables of the programme

	Learner enrolment
	Induction of learners
The training plan includes:	Contact sessions
	Assessments
	Moderations

- Prepare the learners to write Final Integrated Summative assessments(FISA)
- Moderation of at least 25% of assessment
- Prepare a training report as per project phases as stipulated
- The Provider is responsible for all costs and expenses of their staff that may result in delivering this project
- Prepare the training close out report
- The report should highlight the provider and participants overall perspective of the training, challenges, and recommendations for improving similar training sessions in the

12.7 OUT OF SCOPE:

- The provider is not responsible for booking of learners to attend training session
- To arrange for travelling, accommodation and training venues
- To arrange for refreshments for the learners at the venue

12.8 TARGET AUDIENCE FOR TRAINING:

Trainers, Assessors, moderators and management

12.9 DELIVERY METHOD

- The training will be classroom based learning should incorporate all learning styles (perceptive, action and reflective).
- Face to face with interaction with learners.
- Provide both formative and summative assessment to support outcome-based learning.
- Compile evidence through a portfolio for every individual learner
- Training will be delivered at Esselenpark campus

12.10 COMPETENCIES AND EXPERTISE REQUIRED

12.10.1 THE PREFERRED SERVICE PROVIDER SHOULD MEET THE FOLLOWING REQUIREMENTS:

- A suitable Service Provider should be accredited with the Council for Higher Education (CHE)
- The service provider's accreditation must be valid for the full duration of the project.
- Proven track record is a requirement
- The service provider should demonstrate that it has sufficient qualified facilitators, registered assessors and moderators.

- The service provider must provide us with CV of each facilitators, assessors and moderators and copies of the signed contracts.
- A service provider must provide appropriate learning material on all modules for all learners
- The service provider must schedule and conduct a comprehensive learner induction with all participants
- The service provider must ensure that the continuous quality control measures are put in place to ensure that the project is implemented successfully
- The service provider must liaise directly with the Council for Higher Education to ensure that learner's
 information is uploaded and reflects on the Council for Higher Education system and that upon
 completion learner statements of results and certificates will be issued before graduation.
- The service provider will be responsible for all costs and expenses for their staff that may result in delivering the project.
- Have capacity and resources to successfully complete the programme.
- Train and assess all learners in the programme as required by the Council of Higher Education quality standards
- Have the experience and capacity to implement the training as per the qualification requirements.
- The provider must provide proof that they are capable of completing the project

12.11 EXPECTED OUTPUTS FOR THE PROVIDER

- Contract awarded to the most suitable Service Provider
- Signed off Memorandum of Understanding by both parties
- Project meeting with relevant TFR personnel to determine deliverables and timeframes
- Sign off project by Project Manager and SoR Executive manager
- Attendance Register of leaners provided
- Feedback sessions conducted by the Service Provider to Stakeholder
- Consolidated Learner Feedback report based on the learner feedback of each learning intervention
- Regular project reports submitted to Transnet Freight Rail School Of Rail

12.12 PERFORMANCE REQUIREMENTS FOR THE PROVIDER

The expected outcomes of the programme are:

- Complete records of all training interventions and certified results
- Consolidated Learner Feedback report based on the learner feedback of each training intervention;
- Produce a Project Closeout Report;
- Present training feedback to TFR School Of Rail

12.13 REPORTING

The service provider will submit a monthly progress report in hard copy and electronic format in a template provided by the SoR. All documents submitted by service providers will include the service provider's name, project title, date of draft and draft number.

At the end of the contract, the service provider shall provide a Closeout Report covering the entire assignment period. The Closeout Report will include, inter alia, lessons learnt and recommendations on

further implementation of the project, as well as suggested measures for future upgrading, enhancement and improvement of the ETD Higher Certificate service learning programme(s).

12.14 SUBMISSION AND APPROVAL OF REPORTS

All reports and submissions must be supported by original invoices, together with all the relevant documentation required. All reports and documents needed for the finalisation of payment should be forwarded to the SoR. The Senior Manager, Curriculum Development and Assessment must certify and approve the documents before payment be finalised. Payment will be effected electronically within 30 days after certification of documents by the Senior Manager, Curriculum Development & Assessment and the Programme Leader. All reports must be issued in triplicate. The final report must also be made available electronically.

- TFR Management to be provided with regular feedback on learners' performance, free of charge;
- Individual feedback sessions based on the participant's conduct during training as well as performance on assignments, as well as counselling, should the need arise.

12.15 MONITORING AND EVALUATION

12.15.1 WORK AND MANAGEMENT ARRANGEMENTS

- The SoR, specifically the Project manager and the Project leader will monitor and evaluate the work of the service provider according to an agreed project plan and timelines;
- The Terms of Reference (ToR) / Specifications are issued and will be used as informing the agreement to be entered into with the service provider;
- The activities necessary for the implementation of this programme will be co-ordinated by the SoR
- SoR reserves the right to evaluate the progress and outcome of the project as well as the quality of the services provided by the service provider;
- Management meetings will be held every bi monthly to review project progress.
- In the event of non-compliance of any conditions or poor performance by the service provider, the SoR reserves the right to take whatever reasonable remedial action it may deem necessary to remedy the non-compliance. TFR has the right to terminate the contract in the event of poor delivery;
- The contract shall be entered into with the successful and appointed service provider and will form the basis of agreement between the SoR and the service provider. The contract shall mirror the contents of this Terms of Reference / Specifications.

12.15.2 MEASURES OF SUCCESS

The success of this training programme will be measured by:

- Contract awarded to the most suitable Service Provider
- Signed off Memorandum of Understanding by both parties
- Project meeting with relevant TFR personnel to determine deliverables and timeframes
- Sign off project by GM Rail Network and SoR Executive manager
- Attendance Register of leaners provided
- Feedback sessions conducted by the Service Provider to Cross Functional Steercom
- Consolidated Learner Feedback report based on the learner feedback of each learning intervention
- Regular project reports submitted to the Cross Functional Steering com

12.16 BUDGET

- The Budgets presented by the service provider for the training logistics eg.travel training material assessments inclusive of placements and summative tool should be VAT inclusive. It should further include fees and salaries, travel and subsistence allowances, (if any);
- It is expected that the service provider's quotation and proposal will give a budget breakdown of different cost bearing activities;
- Payments for work done shall be made to the service provider by the SoR per deliverable based on the project plan, once all work has been deemed appropriate and to it meets the required standard;
- The SoR will be responsible for payments for logistics in respect of workshop venues and catering for purposes of training roll out.

12.17 SCHEDULE OF ASSIGNMENT

12.17.1 TIME FRAME

The time frame for this project is two years with an option to extend.

13 Legal review

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business.

14 Security clearance

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the goods and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of CONFIDENTIAL/ SECRET/TOP SECRET. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

15 National Treasury's Central Supplier Database

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Transnet is required to ensure that price quotations are invited and accepted from prospective bidders listed on the CSD. Business may not be awarded to a Respondent who has failed to register on the CSD. The CSD can be accessed at https://secure.csd.gov.za/. Respondents are required to provide the following to Transnet in order to enable it to verify information on the CSD:

Supplier Number: Unique registration reference number:	
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16 Tax Compliance

Regulation 14 of the Preferential Procurement Regulations, 2011 issued in terms of the Preferential Procurement Policy Framework Act (PPPFA) states that no tender may be awarded to any person whose tax matters have not been declared by the South African Revenue Services (SARS) to be in order.

16.1 New Tax Compliance Status (TCS) System

SARS has implemented a new Tax Compliance Status (TCS) system in terms of which a taxpayer is now able to authorise any 3rd party to verify its compliance status in one of two ways: either through the use of an electronic access PIN, or through the use of a Tax Clearance Certificate obtained from the new TCS system.

Respondents are required to provide the following to Transnet in order to enable it to verify their tax compliance status:

Tax reference number:	
Tax Clearance Certificate & TCC Number:	and PIN:

16.2 Tax Compliance Requirements for Foreign Entities

Tax compliance requirements are not applicable to foreign bidders/individuals with no South African tax obligations. Where foreign bidders seek to be exempted from the requirement to submit a tax clearance certificate / tax clearance PIN issued by SARS, such entities are required to complete a sworn affidavit on their tax obligation categorization. The affidavit must confirm an answer of "No" to <u>all</u> questions below in order for a Respondent to be regarded as being exempt from submitting a tax clearance certificate or tax clearance PIN:

- a) Is the entity a tax resident of the Republic of South Africa (RSA)?
- b) Does the entity have a branch/locally registered entity in the RSA?

- c) Does the entity have a permanent establishment in the RSA?
- d) Does the entity have any source of income (income is defined as per the Income Tax Act 58 of 1962 as the amount remaining of the gross income of any person for any year or period of assessment after deducting therefrom any amounts exempt from normal tax under Part I of Chapter II of the Act) in the RSA in the current tax year?
- e) Is the entity liable in the RSA for any form of taxation in the current tax year?

If a Respondent's answers to any one (or more) of the questions above changes to a "Yes" at any time during the bid process and/or after award of the contract (should a particular Respondent be successful), then the Respondent undertakes to comply with its tax obligations and to report to Transnet accordingly with either a tax clearance certificate / tax clearance PIN issued by SARS.

17 Protection of Personal Data

In responding to this bid, Transnet acknowledges that it may obtain and have access to personal data of the Respondents. Transnet agrees that it shall only process the information disclosed by Respondents in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by Respondents or disclose or permit the disclosure of any personal data to any Third Party without the prior written consent from the Respondents. Similarly, Transnet requires Respondents to process any personal information disclosed by Transnet in the bidding process in the same manner. The detailed mutual duties of Transnet and the Respondents to protect personal information is contained in paragraph 37 of the General Bid Conditions.

Transnet urges its clients, suppliers and the general public to report any fraud or corruption to TIP-OFFS ANONYMOUS: 0800 003 056

RFQ FOR THE PROVISION OF: TRAINING OF 25 LEARNERS ON ETD HIGHER CERTIFICATE AT ESSELEN PARK SCHOOL OF RAIL FOR THE PERIOD OF TWO (2) YEARS.

METHOD: [post and/or courier/hand deliver]

CLOSING VENUE: TRANSNET FREIGHT RAIL, INYANDA HOUSE 1, 21 WELLINGTON ROAD,
PARKTOWN, JOHANNESBURG

CLOSING DATE & TIME: 13 DECEMBER 2016 @ 10:00AM
VALIDITY PERIOD: 90 [Ninety] Business Days

SECTION 2

EVALUATION CRITERA AND RETURNABLE DOCUMENTS

1 Evaluation Criteria

Transnet will utilise the following criteria [not necessarily in this order] in choosing a Supplier/Service Provider, if so required:

Criterion/Criteria	Explanation								
Administrative	Completeness of response and returnable documents								
responsiveness	Submission of Mandatory Documents / Schedules								
	Submission of Essential Documents / Schedules								
	Submission of Other Documents / Schedules								
	All pages of the tender submission is signed by the Bidder/Respondent								
	Bidder(s) must be registered with National Treasury Central Supplier Data Base (CSD)								
Substantive	Prequalification criteria, must be met								
responsiveness	 Whether the Bid materially complies with the Specification (Clause by Clause Declaration) and Complies with Schedule of Quantities given without any material deviations or qualifications. Provide proof of accreditation with the Council of Higher Education (CHE) Provide CV and qualifications of the facilitators Provide proof of track record and traceable references Pricing Schedule Submitted & All Items on Pricing Schedule are Priced 								
Final weighted evaluation based on 80/20 preference point	 Pricing and price basis [firm] B-BBEE status of company - Preference points will be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table indicated in Annexure A: B-BBEE Claim Form. 								

2 **Validity Period**

concluded.

Years.

Transnet desires a validity period of 90 [ninety] Business Days from the closing date of this RFQ. Bidders are to note that they may be requested to extend the validity period of their bid, on the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been

With regard to the validity period of short-listed bidders, please refer to Section 1, paragraph 9. This RFQ is valid until 28 April 2017.

3 **Disclosure of Prices Quoted**

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices and preferences claimed of the successful and unsuccessful Respondents inter alia on the National Treasury e-Tender Publication Portal, (www.etenders.gov.za), as required per National Treasury Instruction Note 01 of 2015/2016.

4 **Returnable Documents**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

Respondents are required to submit with their Quotations the **Mandatory Returnable Documents**, as detailed below.

Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFQ will result in a Respondent's disqualification. Respondents are therefore urged to ensure that <u>all</u> these Documents are returned with their Quotations.

Please confirm submission of these mandatory Returnable Documents by so indicating [Yes or No] in the tables below:

Mandatory Returnable Documents	Submitted [Yes or No]
SECTION 2: Compliance to Specification (Clause by Clause Declaration and Schedule of Quantities)	
SECTION 2: Provide proof of accreditation with the Council of Higher Education (CHE)	
SECTION 2: Provide CV and qualifications of the facilitators	
SECTION 2: Provide proof of track record and traceable references	
SECTION 3: Quotation Form	

b) **Essential Returnable Documents**

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Essential Returnable Documents** as detailed below.

Essential Returnable Documents required for evaluation purposes:

Failure to provide all Essential Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion. Bidders are therefore urged to ensure that <u>all</u> these documents are returned with their Proposals.

Please confirm submission of these essential Returnable Documents by so indicating [Yes or No] in the table below:

	ESSENTIAL RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
-	Valid and original (or a certified copy) proof of Respondent's compliance to B-BBEE requirements stipulated in Section 6 of this RFQ:	
-	Bidder(s) must be registered with National Treasury Central Supplier Data Base (CSD)	

Other Essential Returnable Documents:

Failure to provide other essential Returnable Documents <u>may</u> result in a Respondent's disqualification. Bidders are therefore urged to ensure that <u>all</u> these documents are returned with their Proposals.

Please confirm submission of these essential Returnable Documents by indicating Yes or No in the table below:

OTHER ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES					
- In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement					
- Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years					
ANNEXURE C: Certificate of attendance of compulsory Site Meeting / RFQ Briefing (PAGE 37).					
Tax Clearance Certificate or electronic access PIN obtained from SARS's new Tax Compliance Status (TCS) system [Consortia / Joint Ventures must submit a separate Tax Clearance Certificate for each party]					
SECTION 4: Certificate of Acquaintance with RFQ Documents					
SECTION 5: RFQ Declaration and Breach of Law Form					
SECTION 6: B-BBEE Preference Claim Form					

5 CONTINUED VALIDITY OF RETURNABLE DOCUMENTS

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its Tax Clearance Certificate and valid B-BBEE Verification Certificate, for the duration of any contract emanating from this RFQ. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement forthwith without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SECTION 3

QUOTATION FORM AND CERTIFICATE OF ACQUAINTANCE WITH RFQ DOCUMENT

I/We												
hereby	offer to	supply the	goods/services	at the	prices	auoted	in the	Price	Schedule	below.	in	accordance

with the conditions related thereto.

I/We agree to be bound by those terms and conditions in:

- the Standard RFQ Terms and Conditions for the Supply of Goods or Services to Transnet; and
- any other standard or special conditions mentioned and/or embodied in this Request for Quotation.

I/We accept that unless Transnet should otherwise decide and so inform me/us, this Quotation [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us. I/We further agree that if, after I/we have been notified of the acceptance of my/our Quotation, I/we fail to deliver the said goods/service/s within the delivery lead-time quoted, Transnet may, without prejudice to any other legal remedy which it may have, cancel the order and recover from me/us any expenses incurred by Transnet in calling for Quotations afresh and/or having to accept any less favourable offer.

Price Schedule

I/We quote as follows for the goods required, on a "delivered nominated destination" basis, excluding VAT:

No.		Unit Price per Learner per Module for Year 1	Estimated Price for 25 Learners per Module for Year 1	Total Amount Per Module (Year 1)
First Ye	ear Modules			
1.	Fundamentals of the NQF			
2.	Promote Skills Development			
3.	Design Outcomes Based Learning Programmes			
4.	Design and Develop Outcome Based Assessment			
5.	Develop Outcome Based Learning Programmes			
			Sub-total (Year 1)	
Second	d Year Modules			
		Unit Price per Learner per Module for Year 2	Estimated Price for 25 Learners per Module for Year 2	Total Amount Per Module (Year 2)
1.	Facilitate Adult Learning			
2.	Guide and Support Learners			
3.	Conduct Outcome Based Assessment			
4.	Evaluate Learning Interventions			
5.	Final Integrated Summative Assessment			
			Sub-total (Year 2)	
		GRAND TOTAL F	OR THE PERIOD OF TWO(2) YEARS	

Delivery Lead-Time from date of purchase order:	 [days/weeks]
Notes to Pricing:	

- a) All Prices must be quoted in South African Rand, exclusive of VAT
- b) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this price schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being disqualified.
- c) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.

SECTION 4

CERTIFICATE OF ACQUAINTANCE WITH RFQ DOCUMENTS

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFQ. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet will recognise no claim for relief based on an allegation that the Respondent overlooked any such condition or failed properly to take it into account in calculating tendered prices or any other purpose:

- Transnet's General Bid Conditions*
- 2. Standard RFQ Terms and Conditions for the supply of Goods or Services to Transnet ANNEXURE E
- 3. Transnet's Supplier Integrity Pact*
- 4. Non-disclosure Agreement*
- 5. Vendor Application Form* and all supporting documents (first time vendors only Complete the Supplier Declaration Form attached to the RFQ –ANNEXURE D). Alternatively, for all existing vendors, please complete the table below under the heading "Existing vendors

Respondents are to note that the documents marked with a "*" are available on request or at the Transnet website (www.transnet.net). Please click on "Business with Us", proceed to the tab "Tenders" and then click on "Standard Bid Documents".

<u>Existing vendors:</u> existing vendors are required to confirm whether all the information (e.g. company address, contact details, banking details, etc.) relating to the existing vendor number is still correct at the time of submission of this bid or update their information in the table below:

Transnet Operating	Vendor Number	Information still	Information change [indicate detail
Division [e.g. TFR,		current [tick if	of change/s & attach appropriate
TE, etc.]		applicable]	proof]

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFQ unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from the Standard terms or conditions could result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond, before submitting the bid. The Bidder agrees that he/she will have no claim based on an allegation that any aspect of this RFQ was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if this Certificate of Acquaintance with RFQ documents included in the RFQ as a returnable document, is found not to be true and complete in every respect.

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SIGNED at	_ on this	_ day	/ of	_ 20
SIGNATURE OF WITNESSES			ADDRESS OF WITNESSES	
1				
Name				
2			,	
Name				
SIGNATURE OF RESPONDENT'S AUTHORIS	ED REPRESENT	'ITA	VE:	_
NAME:				
DESIGNATION:				

SECTION 5

RFQ DECLARATION AND BREACH OF LAW FORM

do hereby certify that:
Transnet has supplied and we have received appropriate responses to any/all questions applicable] which were submitted by ourselves for RFQ Clarification purposes;
we have received all information we deemed necessary for the completion of this Request Quotation [RFQ];
We have been provided with sufficient access to the existing Transnet facilities/sites and any arrelevant information relevant to the Supply of the Goods as well as Transnet information Employees, and has had sufficient time in which to conduct and perform a thorough due dilignof Transnet's operations and business requirements and assets used by Transnet. Transnet therefore not consider or permit any pre- or post-contract verification or any related adjustment pricing, service levels or any other provisions/conditions based on any incorrect assumptions by the Respondent in arriving at his Bid Price.
at no stage have we received additional information relating to the subject matter of this RFQ Transnet sources, other than information formally received from the designated Transnet conta as nominated in the RFQ documents;
we are satisfied, insofar as our entity is concerned, that the processes and procedures adopted Transnet in issuing this RFQ and the requirements requested from Bidders in responding to this have been conducted in a fair and transparent manner; and
furthermore, we declare that a family, business and/or social relationship exists / does not of [delete as applicable] between an owner / member / director / partner / shareholder of our of and an employee or board member of the Transnet Group including any person who may involved in the evaluation and/or adjudication of this Bid.
In addition, we declare that an owner / member / director / partner / shareholder of our entity is not [delete as applicable] an employee or board member of the Transnet Group.
If such a relationship as indicated in paragraph 6 and/or 7 exists, the Respondent is to complet following section:
AME OF OWNER/MEMBER/DIRECTOR/ ER/SHAREHOLDER: ADDRESS:

[Failure to furnish complete and accurate information in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet]

9. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

BREACH OF LAW

Place:

10. We further hereby certify that I/we have/have not been [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or or

misdemeanours, e.g. traffic offer penalty.	ences. This includes the imposition of an administrative fin	e o				
• •	Where found guilty of such a serious breach, please disclose:					
DATE OF PDEACH.						
DATE OF BREACH:						
	hat Transnet SOC Ltd reserves the right to exclude any					
serious breach of law, tribunal or r	cess, should that person or entity have been found guilty of a regulatory obligation.					
SIGNED at	on this day of 20					
For and on behalf of	AS WITNESS:					
duly authorised hereto						
Name:	Name:					
Position:	Position:					
Signature:	Signature:					
Date:	Registration No of Company/CC					

Registration Name of Company/CC

SECTION 6

ANNEXURE A B-BBEE PREFERENCE POINTS CLAIM FORM

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [**B-BBEE**] Status Level of Contribution.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011.

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
 - the 80/20 system for requirements with a Rand value of up to R1 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R1 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to **not exceed R1 000 000** (all applicable taxes included) and therefore the **80/20** preference point system shall be applicable.
- 1.3 Preference points for this bid shall be awarded for:
 - (a) Price; and
 - (b) B-BBEE Status Level of Contribution.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	
B-BBEE STATUS LEVEL OF CONTRIBUTION	
Total points for Price and B-BBEE must not exceed	100

- 1.5 **Failure on the part of a bidder to submit** a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System [**SANAS**], or a Registered Auditor approved by the Independent Regulatory Board of Auditors [**IRBA**] or a sworn affidavit confirming annual turnover and level of black ownership in case of all EMEs and QSEs with 51% black ownership or more together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution **are not claimed**.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (d) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;

- (e) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (f) **"CIPC"** means the Companies and Intellectual Property Commission, formerly known as CIPRO, the Companies and Intellectual Property Registration Office.
- (g) "comparative price" means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;
- (h) "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract;
- (i) "contract" means the agreement that results from the acceptance of a bid by an organ of state;
- (j) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (k) "firm price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- (I) "functionality" means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- (m) "non-firm prices" means all prices other than "firm" prices;
- (n) "person" includes a juristic person;

Years.

- (o) "QSE" means a Qualifying Small EEnterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (p) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- (q) "sub-contract" means the primary contractor's assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;
- (r) "total revenue" bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- (s) "**trust**" means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- (t) "**trustee**" means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

3. ADJUDICATION USING A POINT SYSTEM

- 3.1 The bidder obtaining the highest number of total points will be awarded the contract.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts.
- 3.3 Points scored must be rounded off to the nearest 2 decimal places.
- In the event that two or more bids have scored equal total points, the successful bid must be the one scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid must be the one scoring the highest score for functionality.

3.6 Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

4. POINTS AWARDED FOR PRICE

4.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left(1 - \frac{Pt - P \min}{P \min} \right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

5. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

5.1 In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of	Number of points	
Contributor	(80/20 system)	
1	20	
2	18	
3	16	
4	12	
5	8	
6	6	
7	4	
8	2	
Non-compliant contributor	0	

- A bidder who qualifies as an EME in terms of the B-BBEE Act **must submit a sworn affidavit confirming Annual Total Revenue and Level of Black Ownership.** Furthermore EMEs may also obtain a sworn affidavit from CIPC (formerly CIPRO) Self Service Terminals when registering a business or filing annual returns. In these instances Transnet would require proof of turnover as well as proof of ownership. Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at www.dti.gov.za/economic empowerment/bee codes.jsp.
- 5.3 **QSEs that are at least 51% Black owned or higher are only required to obtain a sworn affidavit** on an annual basis confirming that the entity has an Annual Total Revenue of R50 million or less and the entity's Level of Black ownership.
- A Bidder other than EME or a QSE that is at least 51% Black owned must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.

5.7	Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in
	terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.

- 5.8 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 5.9 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the subcontract.
- 5.10 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

BID DECLARATION 6.

6.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

7. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 5.1

7.1 B-BBEE Status Level of Contribution:(maximum of 10 or 20 points)

> (Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 5.1 and must be substantiated by means of a B-BBEE certificate issued by a Verification Agency accredited by SANAS or a Registered Auditor approved by IRBA or a sworn affidavit.

8. **SUB-CONTRACTING**

Will any portion of the contract be sub-contracted? 8.1

(Tick applicable box)

YES	NO	

8.1.1 If yes, indicate:

- What percentage of the contract will be subcontracted.....%
- ii) The name of the sub-contractor......
- iii) The B-BBEE status level of the sub-contractor.....
- iv) Whether the sub-contractor is an EME.

(Tick applicable box)			
YES		NO	

9. **DECLARATION WITH REGARD TO COMPANY/FIRM**

9.1	Name of company/firm:

9.2 VAT registration number:

9.3 Company registration number:.....

9.4 TYPE OF COMPANY/ FIRM

Partnership/Joint Venture / Consortium One person business/sole propriety Close corporation Company

(Pty) Limited

[TICK APPLICABLE BOX]

9.5 **DESCRIBE PRINCIPAL BUSINESS ACTIVITIES** Transnet Request for Quotation No: CRAC-JHB-22997
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	CON	1PANY	CLASSIFICATION		
Manufacturer Supplier Professional service provider					
	[<i>Tic</i>		r service providers, e.g. transporter, A <i>BLE BOX</i>]	etc.	
	Tota	l numb	er of years the company/firm has be	een in business:	
I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraph 7 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:					
	i)	The inf	ormation furnished is true and corre	ct;	
	ii)				
	iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 7, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;				
	iv) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have —				
		(a)	disqualify the person from the bide	ding process;	
	(b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;				
	 (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation; 				
		(d) restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and			
(e) forward the matter for criminal prosecution.					
۷	VITN	IESSE	S		
				SIGNATURE(S) OF BIDDERS(S	
				ADDRESS	
				ADDITEOU	

ANNEXURE B [PART 1] CLAUSE BY CLAUSE COMPLIANCE TO SPECIFICATION RFQ NUMBER: CRAC-JHB-22997

The compliance response is to contain ONLY the following statement, "Comply" or "Do not comply".

Bidders Are To Refer To The Specifications (page 6-11 of the RFQ) For Full Detailed Description For Provision of Training of 25 Learners on ETD Higher Certificate at Esselen Park School of Rail for the Period of Two (2) Years.

FAILURE TO FULLY COMPLETE OR COMPLY WITH ANNEXURE B [PART 1] WILL BE REGARDED AS NON-COMPLIANCE.

	COMPLY	DO NOT COMPLY
12.3 PURPOSE / OBJECTIVE		
School of Rail seeks approval for Request for Service (RFS) to		
source in suitable Service Provider to render Education Training		
and Development Practises at Esselenpark Campus for 25		
learners. The intention therefore is to request for proposals in the		
market. In order to achieve basic competencies in the following:		
Analyse needs, plan and design learning.		
Facilitate learning in routine and complex situations.		
Engage in and promote assessment practices. Facilitate		
and manage skills development in an organisation.		
Define and evaluate standards.		
Evaluate Human Resource Development interventions.		
12.4 COURSE CONTENT (MODULES)		
12.4.1 First year modules:		
Fundamentals of the NQF		
Promote Skills Development		
Design Outcomes Based Learning Programmes		
Design and Develop Outcome Based Assessment		
Develop Outcome Based Learning Programmes		
12.4.2 Second year modules:		
Facilitate Adult Learning		
Guide and Support Learners		
Conduct Outcome Based Assessment		
Evaluate Learning Interventions		
Final Integrated Summative Assessment		

12.5.1 The intended success of the project is founded on the assumption that certain conditions will exist. These assumptions are as follows: • The selected service provider will receive the necessary background information, support from the SoR; • The Project Manager, Project Co-ordinator, Training Centre Managers, Trainers • The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail. 12.5.2 SPECIFIC RISKS	
The selected service provider will receive the necessary background information, support from the SoR; The Project Manager, Project Co-ordinator, Training Centre Managers, Trainers The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail.	
The selected service provider will receive the necessary background information, support from the SoR; The Project Manager, Project Co-ordinator, Training Centre Managers, Trainers The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail.	
 background information, support from the SoR; The Project Manager, Project Co-ordinator, Training Centre Managers, Trainers The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail. 	
The Project Manager, Project Co-ordinator, Training Centre Managers, Trainers The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail.	
Centre Managers, Trainers The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail.	
The project will be managed on the basis of a clear project plan agreed to between the service provider, all stakeholders and School of Rail.	
project plan agreed to between the service provider, all stakeholders and School of Rail.	
stakeholders and School of Rail.	
12.5.2 SPECIFIC RISKS	
The following risks have been identified	
Non-performance: the potential non-delivery or non-	
performance of service providers remains a risk to be	
managed effectively;	
Non-attendance of scheduled meetings by all role	
players;	
Failure to abide by the specifications of the contract by either the service provider or SoR;	
Delays from the selected service provider or the SoR	
present a distinct time-based risk.	
This should be factored into planning cycles and	
reporting mechanisms;	
Unrealistic project time frames;	
Organisational constraints such as bureaucratic	
processes;	
Non-attendance due to learners not being released for	
training.	
12.6 SCOPE OF WORK	
Offer ETD Higher Certificate Training for 25 learners	
Provide learner guides per module to all the learners	
Assess all portfolios for all the modules per learner	
Provide Assessment Results Report with general	
feedback letters per learner per module	
Provide maximum 2 project reports per year	
Attend 3 Projects meetings per year	
Upload of qualification per learner at the SABPP and	
issuing for SoR	
Arrange certification and graduation –Ceremony overlying toggs and photographs.	
excluding togas and photographs • Application and Registration and Student Cards	
SABPP Monitoring and External Moderation	
As part of the proposal the provider should show overpoles of similar work done provided with	
examples of similar work done previously with references.	
Provide module results per learner after submission and	
assessment	
Deliver training based on the approved specification for a	
period to be determined by the implementation plan	

•	To prepare a training implementation plan outlining the deliverables of the programme				
	The training plan includes:	 Learner enrolment Induction of learners Contact sessions Assessments Moderations 			
•	Prepare the learners to assessments(FISA)	o write Final Integrated Summ	ative		
•	Moderation of at least	25% of assessment			
•	Prepare a training rep stipulated	ort as per project phases as			
•	their staff that may re	sible for all costs and expense sult in delivering this project	s of		
•	Prepare the training c				
•	The report should highlight the provider and participants overall perspective of the training, challenges, and recommendations for improving similar training sessions in the				
12 801	UT OF SCOPE:				
•	The provider is not responsible for booking of learners to				
	attend training session				
•	To arrange for travelling, accommodation and training venues				
•	To arrange for refreshments for the learners at the venue				
12.8 1	TARGET AUDIENCE F	OR TRAINING:			
•	Trainers, Assessors, m	noderators and management			
12.9	DELIVERY METHOD	μ			
•	The training will be cla	assroom based learning should			
		g styles (perceptive, action and			
•	Face to face with interaction with learners.				
•	Provide both formative and summative assessment to support outcome-based learning.				
•	Compile evidence through a portfolio for every individual learner				
•	Training will be delive	red at Esselenpark campus			

12.10	COMPETENCIES AND EXPERTISE REQUIRED	
12.10.:	1 THE PREFERRED SERVICE PROVIDER SHOULD	
MEET 1	THE FOLLOWING REQUIREMENTS:	
•	A suitable Service Provider should be accredited with	
	the Council for Higher Education (CHE)	
•	The service provider's accreditation must be valid for the	
	full duration of the project.	
•	Proven track record is a requirement	
•	The service provider should demonstrate that it has	
	sufficient qualified facilitators, registered assessors and	
	moderators.	
•	The service provider must provide us with CV of each	
	facilitators, assessors and moderators and copies of the	
	signed contracts.	
•	A service provider must provide appropriate learning	
	material on all modules for all learners	
•	The service provider must schedule and conduct a	
•	comprehensive learner induction with all participants The service provider must ensure that the continuous	
•	quality control measures are put in place to ensure that	
	the project is implemented successfully	
•	The service provider must liaise directly with the Council	
	for Higher Education to ensure that learner's information	
	is uploaded and reflects on the Council for Higher	
	Education system and that upon completion learner	
	statements of results and certificates will be issued	
	before graduation.	
•	The service provider will be responsible for all costs and	
	expenses for their staff that may result in delivering the	
	project.	
•	Have capacity and resources to successfully complete the programme.	
•	Train and assess all learners in the programme as	
	required by the Council of Higher Education quality	
	standards	
•	Have the experience and capacity to implement the	
	training as per the qualification requirements.	
•	The provider must provide proof that they are capable of	
	completing the project	
12.11	EXPECTED OUTPUTS FOR THE PROVIDER	
•	Contract awarded to the most suitable Service Provider	
•	Signed off Memorandum of Understanding by both parties	
•	Project meeting with relevant TFR personnel to determine	
	deliverables and timeframes	
•	Sign off project by Project Manager and SoR Executive	
	manager	
•	Attendance Register of leaners provided	
•	Feedback sessions conducted by the Service Provider to	
	Stakeholder	
•	Consolidated Learner Feedback report based on the	
	learner feedback of each learning intervention	
	·	

•	Regular project reports submitted to Transnet Freight Rail - School Of Rail	
12.12	PERFORMANCE REQUIREMENTS FOR THE	
PROVI	DER	
The exp	ected outcomes of the programme are:	
•	Complete records of all training interventions and certified results	
•	Consolidated Learner Feedback report based on the learner feedback of each training intervention;	
•	Produce a Project Closeout Report;	
•	Present training feedback to TFR School Of Rail	
12.13	REPORTING	
•	The service provider will submit a monthly progress	
	report in hard copy and electronic format in a template	
	provided by the SoR. All documents submitted by	
	service providers will include the service provider's	
	name, project title, date of draft and draft number.	
•	At the end of the contract, the service provider shall	
	provide a Closeout Report covering the entire	
	assignment period. The Closeout Report will include,	
	inter alia, lessons learnt and recommendations on	
	further implementation of the project, as well as	
	suggested measures for future upgrading, enhancement	
	and improvement of the ETD Higher Certificate service	
	learning programme(s).	
12.14	SUBMISSION AND APPROVAL OF REPORTS	
•	All reports and submissions must be supported by	
	original invoices, together with all the relevant	
	documentation required. All reports and documents	
	needed for the finalisation of payment should be	
	forwarded to the SoR. The Senior Manager, Curriculum	
	Development and Assessment must certify and approve	
	the documents before payment can be finalised.	
	Payment will be effected electronically within 30 days	
	after certification of documents by the Senior Manager,	
	Curriculum Development & Assessment and the	
	Programme Leader.	
	All reports must be issued in triplicate. The final report	
	must also be made available electronically.	
•	TFR Management to be provided with regular feedback	
	on learners' performance, free of charge;	
•	Individual feedback sessions based on the participant's	

	conduct during training as well as performance on	
	assignments, as well as counselling, should the need	
	arise.	
12.15	MONITORING AND EVALUATION	
12.15.	L WORK AND MANAGEMENT ARRANGEMENTS	
Work a	and management arrangements will be as follows:	
	The SoR, specifically the Project manager and the	
	Project leader will monitor and evaluate the work of the	
	service provider according to an agreed project plan and	
	timelines;	
•	The Terms of Reference (ToR) / Specifications are issued	
	and will be used as informing the agreement to be	
	entered into with the service provider;	
•	The activities necessary for the implementation of this	
, and the second	programme will be co-ordinated by the SoR	
•	SoR reserves the right to evaluate the progress and	
	outcome of the project as well as the quality of the	
	services provided by the service provider;	
•	Management meetings will be held every bi monthly to	
	review project progress.	
•	In the event of non-compliance of any conditions or poor	
	performance by the service provider, the SoR reserves	
	the right to take whatever reasonable remedial action it	
	may deem necessary to remedy the non-compliance.	
	TFR has the right to terminate the contract in the event	
	of poor delivery;	
•	The contract shall be entered into with the successful	
	and appointed service provider and will form the basis of	
	agreement between the SoR and the service provider.	
	The contract shall mirror the contents of this Terms of	
	Reference / Specifications.	
12.15.2	2 MEASURES OF SUCCESS	
The su	ccess of this training programme will be measured	
by:		
•	Contract awarded to the most suitable Service Provider	
•	Signed off Memorandum of Understanding by both parties	
•	Project meeting with relevant TFR personnel to determine	
	deliverables and timeframes	
•	Sign off project by GM Rail Network and SoR Executive	
	manager	
•	Attendance Register of leaners provided	
•	Feedback sessions conducted by the Service Provider to	
	Cross Functional Steercom	
•	Consolidated Learner Feedback report based on the	
	learner feedback of each learning intervention	
•	Regular project reports submitted to the Cross Functional	
	Steering com	

12.16	BUDGET	
•	The Budgets presented by the service	
	provider for the training logistics eg.travel training	
	material assessments inclusive of placements and	
	summative tool should be VAT inclusive. It should	
	further include fees and salaries, travel and subsistence	
	allowances, (if any);	
•	It is expected that the service provider's	
	quotation and proposal will give a budget breakdown of	
	different cost bearing activities;	
•	Payments for work done shall be made to the	
	service provider by the SoR per deliverable based on the	
	project plan, once all work has been deemed appropriate	
	and to it meets the required standard;	
•	It is imperative that bids should not exceed	
	the ceiling amount of R86000 (VAT included);	
•	The SoR will be responsible for payments for	
	logistics in respect of workshop venues and catering for	
	purposes of training roll out.	
12.17	SCHEDULE OF ASSIGNMENT	
12.17.	L TIME FRAME	
•	The time frame for this project is two years with an	
	option to extend.	

ANNEXURE B [PART 2] CLAUSE BY CLAUSE COMPLIANCE TO SPECIFICATION

RFQ NUMBER: CRAC-JHB-22997

The compliance response is to contain ONLY the following statement, "Comply" or "Do not comply".

Bidders Are To Refer To The Specifications (page 6-11 of the RFQ) For Full Detailed Description For Provision of Training of 25 Learners on ETD Higher Certificate at Esselen Park School of Rail for the Period of Two (2) Years.

FAILURE TO FULLY COMPLETE OR COMPLY WITH ANNEXURE B [PART 2] WILL BE REGARDED AS NON-COMPLIANCE.

No.		COMPLY	DO NOT COMPLY
First Ye	ear Modules		
1.	Fundamentals of the NQF		
2.	Promote Skills Development		
3.	Design Outcomes Based Learning Programmes		
4.	Design and Develop Outcome Based Assessment		
5.	Develop Outcome Based Learning Programmes		
Second	l Year Modules		
1.	Facilitate Adult Learning		
2.	Guide and Support Learners		
3.	Conduct Outcome Based Assessment		
4.	Evaluate Learning Interventions		
5.	Final Integrated Summative Assessment		

ANNEXURE C

RFQ SITE MEETING

A COMPULSORY BRIEFING SESSION WILL BE HELD AT THE FOLLOWING VENUE:

Venue: School of Rail, RMI Room 201, Esselen Park

Time: 10:00 AM

Date: 06 December 2016

The briefing session and site inspection meeting are compulsory and companies not attending **will be excluded** from the tendering process.

For direction to briefing, please contact Anna Pudyane on 083 380 9273 Anna.Pudyane@transnet.net

ATTENDANCE CERTIFICATE	
This is to certify that	
Representative/s of	g in respect of the proposed:
TRANSNET'S REPRESENTATIVE	TENDERER'S REPRESENTATIVE
DATE:	DATE:

VERY IMPORTANT

ANY TENDERER NOT ATTENDING THE BRIEFING SESSION <u>WILL</u> AUTOMATICALLY BE EXCLUDED FROM THE BUSINESS AWARDING PROCESS

PLEASE BRING THE VALID TENDER DOCUMENT ON THE DAY OF BRIEFING, ALSO ENSURE THAT YOU BRING YOUR SAFETY SHOES AND REFLECTIVE VEST TO SITE.

PLEASE NOTE THAT IF YOU DON'T BRING VALID TENDER DOCUMENT, SAFETY BOOTS AND REFLECTIVE VEST YOU WILL NOT BE ALLOWED IN THE BRIFFING SESSION AND ACCESS TO SITE.

Returnable Document

ANNEXURE D SUPPLIER DECLARATION FORM

Transnet Vendor Management has received a request to load / change your company details on to the Transnet vendor database. Please return the completed Supplier Declaration Form (SDF) together with the required supporting documents as per Appendix V to the Transnet Official who is intending to procure your company's services / products, to enable us to process this request. Please only submit the documentation relevant to your request.

NB: Effective 1 April 2016 all organisations, institutions and individuals who wish to provide goods and/or services to Organs of the State must be registered on the National Treasury Central Supplier Database (CSD). This needs to be done via their portal at https://secure.csd.gov.za/ **before** applying to Transnet.

General Terms and Conditions:

Failure to submit the relevant documentation will delay the vendor creation / change process.

Where applicable, the respective Transnet Operating Division processing your application may request further information from you.

The Service Provider warrants that the details of its bank account ("the nominated account") provided herein, are correct and acknowledges that payments due to the Supplier will be made into the nominated account. If details of the nominated account should change, the Service Provider must notify Transnet in writing of such change, failing which any payments made by Transnet into the nominated account will constitute a full discharge of the indebtedness of Transnet to the Supplier in respect of the payment so made. Transnet will incur no liability for any payments made to the incorrect account or any costs associated therewith. In such event, the Service Provider indemnifies and holds Transnet harmless in respect of any payments made to an incorrect bank account and will, on demand, pay Transnet any costs associated herewith.

Transnet expects its suppliers to timeously renew their Tax Clearance and B-BBEE certificates (where applicable, as EMEs and QSEs are only expected to supply an affidavit as per Appendix III and IV), as well as all affidavits, annually. Failure to do so may result in the supplier's account being temporarily suspended.

Document Name: Supplier Declaration Form

Revision: Version 7.3

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Returnable Document

SUPPLIER DECLARATION FORM NB: Effective 1 April 2016 all organisations, institutions and individuals who wish to provide goods and/or services to Organs of the State must be registered on the National Treasury Central Supplier Database (CSD). This needs to be done via their portal at https://secure.csd.gov.za/ before applying to Transnet. CSD Number (MAAA xxxxxxxx): Company Trading Name Company Registered Name Company Registration No. Or ID No If a Sole Proprietor Company Income Tax Number Trust Pty Ltd Limited Partnership Sole Proprietor CC Personal State Owned National Govt Provincial Govt Local Govt Non-profit Form of Entity Liability Co Co Educational Specialised Financial Foreign Foreign Branch Institution Profession Institution International Office No Did your company previously operate under another name? Yes If YES state the previous details below: Trading Name Registered Name Company Registration No Or ID No If a Sole Proprietor Partnership Pty Ltd Limited Sole Proprietor CC Trust State Owned Personal Non-profit National Govt Provincial Govt Local Govt Form of Entity Liability Co Co Financial Educational Specialised Foreign Foreign Branch Institution Profession Institution International Office Your Current Company's VAT Registration Status VAT Registration Number If Exempted from VAT registration, state reason and submit proof from SARS in confirming the exemption If your business entity is not VAT Registered, please submit a current original sworn affidavit (see example in Appendix I). Your Non VAT Registration must be confirmed annually. Company Banking Details Bank Name Universal Branch Code Bank Account Number Company Physical Address Code Company Postal Address Code Company Telephone number Company Fax Number Company E-Mail Address Company Website Address Company Contact Person Name Designation Telephone

Document Name: Supplier Declaration Form

Revision: Version 7.3

Years.

Transnet Request for Quotation No: CRAC-JHB-22997
RFQ for the Provision of Training of 25 Learners on ETD Higher Certificate at Esselen Park School of Rail for the Period of Two (2) Years.
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Returnable Document

Is your company a Labour	Yes		Yes	S		No			
Main Product / Service Su Labour etc.	oplied e.g. Stationery	/ Consulting /			20			•	
How many personnel does the business employ?			Full Time	Full Time		Part Time		ľ	
Please Note: Should your the Income Tax Act, pleas				s who are r	not conn	ected p	ersons a	as define	ed in
Most recent Financial Year's Annual Turnover <r10million< td=""><td colspan="2">>R10Million <r50million< td=""><td></td><td></td><td colspan="2">>R50Million</td><td></td></r50million<></td></r10million<>			>R10Million <r50million< td=""><td></td><td></td><td colspan="2">>R50Million</td><td></td></r50million<>				>R50Million		
Does your company have a			9	Yes		No			
What is your broad based			118						
Majority Race of Ownershi	р		*		.,		a	9 44	
% Black Ownership	% Black Women ownership			% Black Disabled person(s) ownership			% Black Youth ownership		
Please Note: Please provid affidavit following the exar person(s) ownership, then disability. By signing below, I her and that all information	nples provided in App provide a certified I eby verify that I an	endix III and IV etter signed by a n duly authoris	respective a physician sed to sign	ly. If you had not not the phy	ave indio vsician's on beha	ated B letterh	lack Disa ead, con	abled ifirming	the
Name				nation					
Signature			Date						
Stamp And Signature 0	f Commissioner Of	Oaths	- 8		3				
Name			Date						
Signature			Telep	hone No					

Returnable Document

Appendix II Example of an Affidavit or Solemn Declaration as to number of employees Affidavit or Solemn Declaration _____ solemnly swear/declare that _____ ____employs three or more full time employees, which employees are engaged in the business of rendering the services of the organisation and are not connected persons as defined in the Income Tax Act. Signature: Designation: Date: Commissioner of Oaths Thus signed and sworn to before me at ______ on this the _____day of ____ 20_ the Deponent having knowledge that he/she knows and understands the contents of this Affidavit, and that he/she has no objection to taking the prescribed oath, which he/she regards binding on his/her conscience and that the allegations herein contained are all true and correct.

Commissioner of Oaths

Signature & stamp

Returnable Document

				Appendix III
Example of an Aff	fidav	it or Solemn Declara	ation as to EME B-BBEE Statu	S
I, the undersigned,	swo	RN AFFIDAVIT – B-BB	EE EXEMPTED MICRO ENTERPRI	SE
Full Name & Surnam	ne			
Identity Number				
	s stat	ement are to the best of	f my knowledge a true reflection of th g enterprise and am duly authorised	
Enterprise Name				
Trading Name				
Registration Number	r			
Enterprise Address				
3. I hereby declare under oath that: • The enterprise is% black owned; • The enterprise is% black woman owned; • The enterprise is% black youth owned; • The enterprise is% black disabled owned; • Based on the management accounts and other information available for the financial year, income did not exceed R10, 000,000.00 (ten million rand).				financial year, the
Please confirm on the	e table	e below the B-BBEE lev	el contributor, by ticking the application	able box.
100% black owned		el One (135% B-BBEE pro e than 51% black	ocurement recognition)	
More than 51% black owned	Less	vel Two (125% B-BBEE procurement recognition) ss than 51% black		
Less than 51% black owned	Leve	el Four (100% B-BBEE pro	ocurement recognition)	
 4. The entity is an empowering supplier in terms of the dti Codes of Good Practice. 5. I know and understand the contents of this affidavit and I have no objection to take the prescribed oath and consider the oath binding on my conscience and on the owners of the enterprise which I represent in this matter. 6. The sworn affidavit will be valid for a period of 12 months from the date signed by commissioner. 				
	Deponent Signature:			
Commissioner of Oa	aths	_	Date:	

Signature & stamp

Returnable Document

Annendix IV

				Appendi	IA I V
Example of an Affidavi	t or Solemn Declar	ration a	as to QSE B-BBEE Statu	s	
			== ====================================		
I, the undersigned,	SWORN AFFIDAVIT -	- B-BB	EE QUALIFYING SMALL EN	TERPRISE	
Full Name & Surname					
Identity Number					
	ent are to the best of my		ge a true reflection of the facts. and am duly authorised to act on i	its behalf.	
Enterprise Name					
Trading Name					
Registration Number					
Enterprise Address					
not exceed R50,000, The entity is an empow Codes of Good Pract (a) At least 25% of cost of sa labour costs and depreciation procurement from local production and for the services labour costs but capped at 15 (c) At least 25% transformation beneficiation which include loproduction and for assembly, (e) At least 85% of labour costs outh African employees by entities	% black own % black yout % black disa nent accounts and other 000.00 (fifty million rand); ering supplier in terms of ice. (Tick appropriate b les, (excluding n) must be ucers or suppliers in industry include 5% on of raw material / local manufacturing, and / or packaging sts should be paid to service industry	nan own th owned ibled own informat f Clause ox in tal	d; ned; ion available for the fina 3.3 (a) or (b) or (c) or (d) or as an	created are for number of black ior verified B- ned of productivity EME beneficiaries nancial capacity	
100% black owned	Level One (135% B-R	BBEE pr	ocurement recognition)		
More than 51% black owned	Level Two (125% B-	BBEE pr	rocurement recognition)		
oath binding on my conscience	e and on the owners of th alid for a period of 12 mo	ne enterp onths fro	re no objection to take the prescri orise which I represent in this mat m the date signed by commission	ter.	r the
	Dep	ponent	Signature:	_	
Commissioner of Oaths	Dat	te:		_	

Returnable Document

ANNXURE E

GENERAL BID CONDITIONS - SERVICES

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1 DEFINITIONS

Where the following words or phrases are used in this Agreement, such words or phrases shall have the meaning assigned thereto in this clause, except where the context clearly requires otherwise:

- 1.1 **Bid** shall mean a Respondent's tendered response / proposal to a Transnet RFP or RFQ;
- 1.2 **Bid Document(s)** shall mean a reference to a Request for Proposal or Request for Quotation;
- 1.3 **Business Day** shall mean any day other than a Saturday, Sunday or public holiday;
- 1.4 **Respondent(s)** shall mean a respondent/bidder to a Bid Document;
- 1.5 **RFP** shall mean Request for Proposal;
- 1.6 **RFQ** shall mean Request for Quotation;
- **1.7 RFX** shall mean RFP or RFQ, as the case may be;
- 1.8 **Services** shall mean the services required by Transnet as specified in its Bid Document;
- 1.9 **Service Provider** shall mean the successful Respondent;
- 1.10 **Tax Invoice** shall mean the document as required by Section 20 of the Value-Added Tax Act, 89 of 1991, as may be amended from time to time;
- 1.11 **Transnet** shall mean Transnet SOC Ltd, a State Owned Company; and
- 1.12 **VAT** shall mean Value-Added Tax in terms of the Value-Added Tax Act, 89 of 1991, as may be amended from time to time.

2 GENERAL

All Bid Documents and subsequent contracts and orders shall be subject to the following general conditions as laid down by Transnet and are to be strictly adhered to by any Respondent to this RFX.

3 SUBMISSION OF BID DOCUMENTS

- 3.1 A Bid, which shall hereinafter include reference to an RFP or RFQ, shall be submitted to Transnet no later than the closing date and time specified in accordance with the directions issued in the Bid Documents. Late Bids will not be considered.
- 3.2 Bids shall be delivered in a sealed envelope in accordance with the instructions indicated in the Bid Documents with the Bid number and subject marked on the front of the envelope.
- 3.3 The Respondent's return address must be stated on the reverse side of the sealed envelope.

4 USE OF BID FORMS

- 4.1 Where special forms are issued by Transnet for the submission of Bids, Respondents are required to submit their Bids by completion of the appropriate sections on such official forms and not in other forms or documents bearing their own terms and conditions of contract. Non-compliance with this condition may result in the rejection of a Bid.
- 4.2 Respondents must note that the original Bid forms must be completed for submission and not a reprocessed copy thereof.

4.3 Only if insufficient space has been allocated for a particular response may a Respondent submit additional information under separate cover using its company's letterhead. This must be duly cross-referenced in the RFX.

5 BID FEES

- 5.1 A non-refundable fee may be charged for Bid Documents, depending on the administrative cost of preparing and issuing such Bid Documents.
- 5.2 Only Respondents that have paid the Bid fee and provided proof of payment when submitting their Bid will be considered.

6 VALIDITY PERIOD

- 6.1 Respondents must hold their Bid valid for acceptance by Transnet at any time within the requested validity period after the closing date of the bid.
- 6.2 Respondents may be requested to extend their validity period for a specified additional period. In such instances, Respondents will not be allowed to change any aspect of their Bid, unless they are able to demonstrate that the proposed change(s) is as a direct and unavoidable consequence of Transnet's extension of the validity period.

7 SITE VISIT / BRIEFING SESSION

Respondents may be requested to attend a site visit where it is considered necessary to view the site prior to the preparation of Bids, or where Transnet deems it necessary to provide Respondents with additional information relevant to the compilation of their Bids. When such visits or sessions are indicated as compulsory in the Bid Document, Respondents are obliged to attend these meetings as failure to do so will result in their disqualification.

8 CLARIFICATION BEFORE THE CLOSING DATE

Should clarification be required on any aspect of the RFX before the closing date, the Respondent must direct such queries to the contact person identified in the Bid Document.

9 COMMUNICATION AFTER THE CLOSING DATE

After the closing date of a Bid [i.e. during the evaluation period] the Respondent may only communicate with the Chairperson or Secretary of the relevant Acquisition Council.

10 UNAUTHORISED COMMUNICATION ABOUT BIDS

Where Bids are submitted to the Secretary of an Acquisition Council, Respondents may at any time communicate with the Secretary on any matter relating to its Bid but, in the absence of written authority from the Secretary, no communication on a question affecting the subject of a Bid shall take place between Respondents or other potential service providers or any member of the Acquisition Council or official of Transnet during the period between the closing date for the receipt of the Bid and the date of the notification of the successful Respondent(s). A Bid, in respect of which any such unauthorised communication has occurred, may be disqualified.

11 POST TENDER NEGOTIATIONS

Transnet reserves the right to conduct post tender negotiations with the preferred bidder or a shortlist of preferred bidders. Should Transnet decide to conduct post tender negotiations, bidders will be requested to provide their best and final offers to Transnet based on such negotiations. A final evaluation will be conducted in terms of 80/20 or 90/10 (whichever is applicable) and the contract will be negotiated and awarded to the successful bidder(s).

12 RETURNABLE DOCUMENTS

All returnable documents listed in the RFX Documents must be submitted with Respondent's Bid. Failure to submit mandatory returnable schedules / documents will result in disqualification. Failure to submit other schedules / documents may result in disqualification.

13 DEFAULTS BY RESPONDENTS

If the Respondent, after it has been notified of the acceptance of its Bid fails to:

- 13.1 enter into a formal contract when called upon to do so within such period as Transnet may specify; or
- 13.2 accept an order in terms of the Bid;
- 13.3 furnish satisfactory security when called upon to do so for the fulfilment of the contract; or
- 13.4 comply with any condition imposed by Transnet,

Transnet may, in any such case, without prejudice to any other legal remedy which it may have, proceed to accept any other Bid or, if it is necessary to do so, call for Bids afresh, and may recover from the defaulting Respondent any additional expense incurred by Transnet in calling for new offers or in accepting a less favourable offer.

14 CURRENCY

All monetary amounts referred to in a Bid response must be in Rand, the currency of the Republic of South Africa [**ZAR**], save to the extent specifically permitted in the RFX.

15 PRICES SUBJECT TO CONFIRMATION

- 15.1 Prices which are quoted subject to confirmation will not be considered.
- 15.2 Firm prices quoted for the duration of any resulting order and/or contract will receive precedence over prices which are subject to fluctuation if this is in Transnet's best interests.

16 ALTERATIONS MADE BY THE RESPONDENT TO BID PRICES

All alterations made by the Respondent to its Bid price(s) prior to the submission of its Bid Documents must be done by deleting the incorrect figures and words where required and by inserting the correct figures and words against the items concerned. All such alterations must be initialled by the person who signs the Bid Documents. Failure to observe this requirement may result in the particular item(s) concerned being excluded in the matter of the award of the business.

17 EXCHANGE AND REMITTANCE

- 17.1 The Respondent should note that where the whole or a portion of the contract or order value is to be remitted overseas, Transnet shall, if requested to do so by the Service Provider, effect payment overseas directly to the foreign principal of such percentage of the contract or order value as may be stipulated by the Respondent in its Bid Documents.
- 17.2 It is Transnet's preference to enter into Rand-based agreements. Transnet would request, therefore, that the Respondent give favourable consideration to obtaining forward exchange cover on the foreign currency portion of the Agreement at a cost that is acceptable to Transnet to protect itself against any currency rate fluctuation risks for the duration of any resulting contract or order.
- 17.3 The Respondent who desires to avail itself of the aforementioned facility must at the time of bidding furnish the information called for in the *Exchange and Remittance* section of the Bid Documents and also furnish full details of the principals to whom payment is to be made.
- 17.4 The South African Reserve Bank's approval is required before any foreign currency payments can be made to or on behalf of Respondents.
- 17.5 Transnet will not recognise any claim for adjustment of the order and/or contract price if the increase in price arises after the date on which agreement on an overall Rand contract has been reached.
- 17.6 Transnet reserves the right to request a pro-forma invoice/tax invoice in order to ensure compliance with the contract and Value-Added Tax Act no. 89 of 1991 [VAT Act].

18 ACCEPTANCE OF BID

- 18.1 Transnet does not bind itself to accept the lowest priced or any Bid.
- 18.2 Transnet reserves the right to accept any Bid in whole or in part.
- 18.3 Upon the acceptance of a Bid by Transnet, the parties shall be bound by these General Bid Conditions and any contractual terms and/or any schedule of "Special Conditions" or otherwise which form part of the Bid Documents.
- 18.4 Where the Respondent has been informed by Transnet per fax message or email of the acceptance of its Bid, the acknowledgement of receipt transmitted shall be regarded as proof of delivery to the Respondent.

19 NOTICE TO UNSUCCESSFUL RESPONDENTS

Unsuccessful Respondents shall be advised in writing that their Bids have not been accepted as soon as possible after the closing date of the Bid. On award of business to the successful Respondent all unsuccessful Respondents shall be informed of the name of the successful Respondent and of the reason as to why their Bids have not been successful.

20 TERMS AND CONDITIONS OF CONTRACT

20.1 The Service Provider shall adhere to the Terms and Conditions of Contract issued with the Bid Documents, together with any schedule of "Special Conditions" or otherwise which form part of the Bid Documents.

20.2 Should the Respondent find any conditions unacceptable, it should indicate which conditions are unacceptable and offer amendments/ alternatives by written submission on its company letterhead. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed amendments/ alternative(s) are acceptable or otherwise, as the case may be.

21 CONTRACT DOCUMENTS

- 21.1 The contract documents will comprise these General Bid Conditions, the Terms and Conditions of Contract and any schedule of "Special Conditions" which form part of the Bid Documents.
- 21.2 The abovementioned documents together with the Respondent's Bid response will constitute the contract between the parties upon receipt by the Respondent of Transnet's letter of award / intent, subject to all additional amendments and/or special conditions thereto as agreed to by the parties.
- 21.3 Should Transnet inform the Respondent that a formal contract will be signed, the abovementioned documents together with the Respondent's Bid response [and, if any, its covering letter and any subsequent exchange of correspondence] as well as Transnet's Letter of Acceptance/Intent, shall constitute a binding contract until the final contract is signed.

22 LAW GOVERNING CONTRACT

The law of the Republic of South Africa shall govern the contract created by the acceptance of a Bid. The domicilium citandi et executandi shall be a place in the Republic of South Africa to be specified by the Respondent in its Bid at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. A foreign Respondent shall, therefore, state in its Bid the name of its authorised representative in the Republic of South Africa who is empowered to sign any contract which may be entered into in the event of its Bid being accepted and to act on its behalf in all matters relating to the contract.

23 IDENTIFICATION

If the Respondent is a company, the full names of the directors shall be stated in the Bid. If the Respondent is a close corporation, the full names of the members shall be stated in the Bid. If the Respondent is a partnership or an individual trading under a trade name, the full names of the partners or of such individual, as the case may be, shall be furnished.

24 CONTRACTUAL SECURITIES

- 24.1 The successful Respondent, when called upon to do so, shall provide security to the satisfaction of Transnet for the due fulfilment of a contract or order. Such security shall be in the form of an advanced payment guarantee [APG] and/or a performance bond [Performance Bond], as the case may be, to be furnished by an approved bank, building society, insurance or guarantee corporation carrying on business in South Africa.
- 24.2 The security may be applied in whole or part at the discretion of Transnet to make good any loss or damage which Transnet may incur in consequence of a breach of the contract or any part thereof.

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- 24.3 Such security, if required, shall be an amount which will be stipulated in the Bid Documents.
- 24.4 The successful Respondent shall be required to submit to Transnet or Transnet's designated official the specified security document(s) within 30 [thirty] calendar days from the date of signature of the contract. Failure to return the securities within the prescribed time shall, save where prior extension has been granted, entitle Transnet without notice to the Service Provider to cancel the contract with immediate effect.
- 24.5 Additional costs incurred by Transnet necessitated by reason of default on the part of the Service Provider in relation to the conditions of this clause 24 will be for the account of the Service Provider.

25 DELETION OF ITEMS TO BE EXCLUDED FROM BID

The Respondent must delete items for which it has not tendered or for which the price has been included elsewhere in its Bid.

26 VALUE-ADDED TAX

- 26.1 In respect of local Services, i.e. Services to be rendered in the Republic of South Africa, the prices quoted by the Respondent are to be exclusive of VAT which must be shown separately at the standard rate on the Tax Invoice.
- 26.2 In respect of foreign Services rendered:
 - the invoicing by a South African Service Provider on behalf of its foreign principal rendering such Service represents a Service rendered by the principal; and
 - the Service Provider's Tax Invoice(s) for the local portion only [i.e. the "commission" for the Services rendered locally] must show the VAT separately.

27 IMPORTANT NOTICE TO RESPONDENTS REGARDING PAYMENT

27.1 Method of Payment

- The attention of the Respondent is directed to the Terms and Conditions of Contract which set out the conditions of payment on which Bid price(s) shall be based.
- However, in addition to the aforegoing the Respondent is invited to submit offers based on alternative methods of payment and/or financing proposals.
- The Respondent is required to give full particulars of the terms that will be applicable to its alternative offer(s) and the financial merits thereof will be evaluated and taken into consideration when the Bid is adjudicated.
- The Respondent must, therefore, in the first instance, tender strictly in accordance with clause 27.10 above. Failure to comply with clause 27.10 above may preclude a Bid from further consideration.

NOTE: The successful Respondent [the **Service Provider**], where applicable, shall be required to furnish a guarantee covering any advance payments, as set out in clause 24 above *[Contractual Securities]*.

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27.2 Conditional Discount

Respondents offering prices which are subject to a conditional discount applicable for payment within a specific period are to note that the conditional period will be calculated from the date of receipt by Transnet of the Service Provider's month-end statement reflecting the relevant Tax Invoice(s) for payment purposes, provided the conditions of the order or contract have been fulfilled and the Tax Invoice is correct in all respects in terms of the contract or order. Incomplete and/or incorrect Tax Invoices shall be returned and the conditional discount period will be recalculated from the date of receipt of the correct documentation.

28 DELIVERY REQUIREMENTS

28.1 Period Contracts

It will be a condition of any resulting contract/order that the delivery period embodied therein will be governed by the provisions of the Terms and Conditions of Contract.

28.2 Progress Reports

The Service Provider may be required to submit periodical progress reports with regard to the delivery of the Services.

28.3 Emergency Demands as and when required

If, due to unforeseen circumstances, the rendering of the Services covered by the Bid are required at short notice for immediate delivery, the Service Provider will be given first right of refusal for such business. If it is unable to meet the desired critical delivery period, Transnet reserves the right to purchase such services as may be required to meet the emergency outside the contract if immediate delivery can be offered from any other source. The "*Total or Partial Failure to Perform the Scope of Services*" section in the Terms and Conditions of Contract will not be applicable in these circumstances.

29 SPECIFICATIONS AND COPYRIGHT

29.1 Specifications

The Respondent should note that, unless notified to the contrary by Transnet or a designated official by means of an official amendment to the Bid Documents, it is required to tender for the Services strictly in accordance with the specifications supplied by Transnet.

29.2 Copyright

Copyright in plans, drawings, diagrams, specifications and documents compiled by the Service Provider for the purpose of contract work shall be governed by the *Intellectual Property Rights* section in the Terms and Conditions of Contract.

30 BIDS BY OR ON BEHALF OF FOREIGN RESPONDENTS

30.1 Bids submitted by foreign principals may be forwarded directly by the principals or by its South African representative or agent to the Secretary of the Acquisition Council or to a designated official of Transnet according to whichever officer is specified in the Bid Documents.

- 30.2 In the case of a representative or agent, written proof must be submitted to the effect that such representative or agent has been duly authorised to act in that capacity by the principal. Failure to submit such authorisation by the representative or agent shall disqualify the Bid.
- 30.3 When legally authorised to prepare and submit Bids on behalf of their principals not domiciled in the Republic of South Africa, representatives or agents must compile the Bids in the names of such principals and sign them on behalf of the latter.
- 30.4 South African representatives or agents of a successful foreign Respondent must when so required enter into a formal contract in the name of their principals and must sign such contract on behalf of the latter. In every such case a legal Power of Attorney from their principals must be furnished to Transnet by the South African representative or agents authorising them to enter into and sign such contract.
 - Such Power of Attorney must comply with Rule 63 [Authentication of documents executed outside the Republic for use within the Republic] of the Uniform Rules of Court: Rules regulating the conduct of the proceedings of the several provincial and local divisions of the Supreme Court of South Africa.
 - The Power of Attorney must be signed by the principal under the same title as used in the Bid
 - If a Power of Attorney held by the South African representative or agent includes matters of a general nature besides provision for the entering into and signing of a contract with Transnet, a certified copy thereof should be furnished.
 - The Power of Attorney must authorise the South African representative or agent to choose the domicilium citandi et executandi as provided for in the Terms and Conditions of Contract.
- 30.5 If payment is to be made in South Africa, the foreign Service Provider [i.e. the principal, or its South African agent or representative], must notify Transnet in writing whether, for payment by electronic funds transfer [**EFT**]:
 - funds are to be transferred to the credit of the foreign Service Provider's account at a bank in South Africa, in which case the name and branch of such bank shall be furnished; or
 - funds are to be transferred to the credit of its South African agent or representative, in which case the name and branch of such bank shall be furnished.

31 CONFLICT WITH BID DOCUMENT

Should a conflict arise between these General Bid Conditions and the Bid Document issued, the conditions stated in the Bid Document shall prevail.

32 TRANSNET'S LIST OF EXCLUDED TENDERERS (BLACKLIST)

- 32.1 All the stipulations around Transnet's blacklisting process as laid down in Transnet's Supply Chain Policy and Procurement Procedures Manual are included herein by reference. Below follows a condensed summary of this blacklisting procedure.
- 32.2 Blacklisting is a mechanism used to exclude a company/person from future business with Transnet for a specified period. The decision to blacklist is based on one of the grounds for blacklisting. The

- standard of proof to commence the blacklisting process is whether a "prima facie" (i.e. on the face of it) case has been established.
- 32.3 Depending on the seriousness of the misconduct and the strategic importance of the Goods/Services, in addition to blacklisting a company/person from future business, Transnet may decide to terminate some or all existing contracts with the company/person as well.
- 32.4 A supplier or contractor to Transnet may not subcontract any portion of the contract to a blacklisted company.
- 32.5 Grounds for blacklisting include: If any person/Enterprise which has submitted a Bid, concluded a contract, or, in the capacity of agent or subcontractor, has been associated with such Bid or contract:
 - a) Has, in bad faith, withdrawn such Bid after the advertised closing date and time for the receipt of Bids;
 - b) has, after being notified of the acceptance of his Bid, failed or refused to sign a contract when called upon to do so in terms of any condition forming part of the bid documents;
 - has carried out any contract resulting from such bid in an unsatisfactory manner or has breached any condition of the contract;
 - d) has offered, promised or given a bribe in relation to the obtaining or execution of the contract;
 - e) has acted in a fraudulent or improper manner or in bad faith towards Transnet or any Government Department or towards any public body, Enterprise or person;
 - f) has made any incorrect statement in a certificate or other communication with regard to the Service or his B-BBEE status and is unable to prove to the satisfaction of Transnet that:
 - (i) he made the statement in good faith honestly believing it to be correct; and
 - (ii) before making such statement he took all reasonable steps to satisfy himself of its correctness;
 - g) caused Transnet damage, or to incur costs in order to meet the contractor's requirements and which could not be recovered from the contractor;
 - h) has litigated against Transnet in bad faith.
- 32.6 Transnet recognizes that trust and good faith are pivotal to its relationship with its suppliers. When a dispute arises between Transnet and its supplier, the parties should use their best endeavours to resolve the dispute in an amicable manner, whenever possible. Litigation in bad faith negates the principles of trust and good faith on which commercial relationships are based. Accordingly, Transnet will not do business with a company that litigates against it in bad faith or is involved in any action that reflects bad faith on its part. Litigation in bad faith includes, but is not limited to the following instances:

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- a) Vexatious proceedings. These are frivolous proceedings which have been instituted without proper grounds;
- b) Perjury. Where a supplier commits perjury either in giving evidence or on affidavit;
- c) Scurrilous allegations. Where a supplier makes allegations regarding a senior Transnet employee which are without a proper foundation, scandalous, abusive or defamatory.
- d) Abuse of court process. When a supplier abuses the court process in order to gain a competitive advantage during a bid process.
- 32.7 Where any person or Enterprise has been found guilty by a court of law, tribunal or other administrative body of a serious breach of any law, during the preceding 5 Years, such person/Enterprise may also be blacklisted. Serious breaches of the law would include but are not limited to corruption, fraud, theft, extortion, or contraventions of the Competition Act 89 of 1998 (e.g. collusive tendering). This process excludes minor convictions such as traffic offences or personal disagreements between parties which have no bearing on the business operations of the person or Enterprise.
- 32.8 Grounds for blacklisting include a company/person recorded as being a company or person prohibited from doing business with the public sector on National Treasury's database of Restricted Suppliers or Register of Tender Defaulters.
- 32.9 Companies associated with the person/s guilty of misconduct (i.e. entities owned, controlled or managed by such persons), any companies subsequently formed by the person(s) guilty of the misconduct and/or an existing company where such person(s) acquires a controlling stake may be considered for blacklisting. The decision to extend the blacklist to associated companies will be at the sole discretion of Transnet.
- 32.10 Any person or enterprise or company against whom a decision to blacklist has been taken, may make representations to the Chief Financial Officer of Transnet SOC Ltd, whose decision shall be final.