# **TRANSNE**



A Division of Transnet SOC Limited Registration pumber 10/0/00900/30

# REQUEST FOR COOTATION KBY/53254

Senior Buyer Supply Chain Services TRANSNET FREIGHT RAIL Austen Street KIMBERLEY 8301



Transnet Freight Rail, a division of

# TRANSNET SOC LTD

Registration Number 1990/000900/30 [Hereinafter referred to as **Transnet**]

**REQUEST FOR QUOTATION [RFQ] No KBY/53254** 

# **RE-ADVERT:**

FOR THE REFURBISHMENT OF MAIL TRACTION TRANSFORMERS AT THE FOLLOWING SUSTATIONS: BARKLY WEST, ULCO, LIME ACRES, BLINKLIP, AND POSMASBURG FOR A PERIOD OF THE E (3) MONTHS.

FOR DELIVERY TO : TPANSNET FREIGHT RAIL,

INFRA KIMBERLEY NORTH.

CLOSING DATE : 20 JANUARY 2015

CLOSING TIME : 10:00

COMPULSORY INFORMATION MEETING DETAILS:

: 12 JANUARY 2015

TIME : 11:00

VENUE : TRANSNET FREIGHT RAIL, REAL ESTATE BUILDING

(FORMERLEY CALLED PROPERTY MANAGEMENT-

**BUILDING), GROUND FLOOR BOARDROOM,** 

AUSTEN STREET, BEACONSFIELD, KIMBERLEY.

N.B! Failure to attend a COMPULSORY information meeting will result in your bid being overlooked during the award process, and regarded as a Non-Responsive

**TENDER QUIERIES**: Ms Refilwe Ramothwala Tel: 053 838 3309

**DOCUMENT COLLECTION**: Ms Maggie Pain Tel: 053 838 3341

E-mail Maggie.Pain@transnet.net



# Section 1 NOTICE TO BIDDERS

Quotations which must be completed as indicated in Section 2 of this RFQ are to be submitted as follows:

**METHOD:** 

[Tender box or courier]

**CLOSING VENUE:** 

[Tender box at physical address for hand delivery and courier:

Transnet Freight Rail, Real Estate Management Building, Supply Chain

Services, Office no. 2, Austen Street, Beaconsfield

# 1 Responses to RFQ

Responses to this RFQ [**Quotations**] must not include document or reference relating to any other quotation or proposal. Any additional conditions must be embodied as an accompanying letter.

# 2 TECHNICAL EVALUATION

	FOR OFFICE VUSE		
ITEM	REQUIREMENT	A MAXIMUM WEIGHT	B BIDDER'S TOTAL SCORE
1.	VALID CAMERATION CERTIFICATE PURFICATION MACHINES	25%	
2.	VIID LETTER OF COMPLIANCE	25%	·
3.	ATIONAL DIPLOMA IN ELECTRICAL ENGINEERING OR QUALIFIED ELECTRICIAN	25%	
4.	MINIMUM OF 2 YEARS EXPERIENCE IN TRANSFORMER MAINTENANCE (DOCUMENTARY PROOF TO BE ATTACHED TO THIS RFQ, THUS COMPANY PROFILE CONTAINING PREVIOUS WORK HISTORY WITH CONTACTABLE REFERNCES).	25%	
TOTALS	(A & B)	100%	
MINIMUM	REQUIRED		80 %

Bidders are required to meet the minimum threshold of 80% prequalifying criteria as reflected on the table above in order to proceed to the next stage, thus Section 3.1 below.



# 3 Broad-Based Black Economic Empowerment [B-BBEE]

Transnet fully endorses and supports the Government's Broad-Based Black Economic Empowerment Programme and it would therefore prefer to do business with local business enterprises who share these same values. Transnet will accordingly allow a "preference" to companies who provide a valid B-BBEE Verification Certificate. All procurement transactions will be evaluated accordingly.

# 3.1 B-BBEE Scorecard and Rating

As prescribed in terms of the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations, Respondents are to note that the following preference point system is applicable to all bids:

- the 90/10 system for requirements with a Rand value above R1 000 000 (all applicable taxes included).
- Bidders are to note that if the 90/10 preference oint system is stipulated in this RFP and all Bids received are equal to or below R1 000 000.00, the RFP must be cancelled.

The value of this bid is estimated to acceed R1 000 000 (all applicable taxes included); and therefore the **90/10** system shall be a plicable.

When Transnet invites prospective sippliers to submit Proposals for its various expenditure programmes, it requires Respondents to have their B-BBEE status verified in compliance with the Codes of Good Practice issued in terms of the Broad Based Black Economic Empowerment Act No. 53 of 2003.

The Department of Cade and Industry recently revised the Codes of Good Practice on 11 October 2013 [Coverement Gazette No. 36928]. The Revised Codes will replace the Black Economic Empowerment Codes of Good Practice issued on 9 February 2007. The Revised Codes provide for a one-wear transitional period starting 11 October 2013. During the transitional period, companies may elect to be measured in terms of the Revised Codes or the 2007 version of the Codes. After the first year of the implementation of the Revised Codes, B-BBEE compliance will be measured in terms of the Revised Codes without any discretion. Companies which are governed by Sector-specific Codes will be measured in terms of those Sector Codes.

As such, Transnet will accept B-BBEE certificates issued based on the Revised Codes. Transnet will also continue to accept B-BBEE certificates issued in terms of the 2007 version of the Codes provided it was issued before 10 October 2014. Thereafter, Transnet will only accept B-BBEE certificates issued based on the Revised Codes.

Respondents are required to complete Annexure A [the B-BBEE Preference Point Claim Form] and submit it together with proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.

Note: Failure to submit a valid and original B-BBEE certificate or a certified copy thereof at the Closing Date of this RFQ will result in a score of zero being allocated for B-BBEE.

[Refer clause 20 below for Returnable Documents required]

3



# 3.2 B-BBEE Improvement Plan

Transnet encourages its Suppliers/Service Providers to constantly strive to improve their B-BBEE rating. Whereas Respondents will be allocated points in terms of a preference point system based on its B-BBEE scorecard to be assessed as detailed in paragraph 2.1 above, in addition to such scoring, Transnet also requests that Respondents submit a B-BBEE improvement plan. Respondents are therefore requested to indicate the extent to which the extent to which they will maintain or improve their B-BBEE status over the contract period.

Respondents are requested to submit their B-BBEE Improvement Places an additional document with their Proposals by completion of <u>Annexure A</u> appended here to. [Refer to Annexure <u>A</u> for further instructions]

#### **Guidance Notes**

Note that for low value transactions, opportunities for B-BBEE Improvement are limited. Focus should be placed on longer term contracts.

#### 4 Communication

- a) Respondents are warned that a response of the liable for disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of Transnet in respect of this R-Q between the closing date and the date of the award of the business.
- b) A Respondent may, however, before the closing date and time, direct any written enquiries relating to the REQ to the following Transnet employee:

Name: Resilve Randthwala Email: Refilwe.Ramothwala@transnet.net

c) Respondent may also, at any time after the closing date of the RFQ, communicate with Maggie hain on any matter relating to its RFQ response:

Telephone 053 838 3341 Email <u>Maggie.Pain@transnet.net</u>

The Respondent's original and valid Tax Clearance Certificate must accompany the Quotation. Note that no business shall be awarded to any Respondent whose tax matters have not been declared by SARS to be in order.

# 5 VAT Registration

The valid VAT registration number must be stated here: \_\_\_\_\_\_ [if applicable].

# 6 Legal Compliance

The successful Respondent shall be in full and complete compliance with any and all applicable national and local laws and regulations.

# 7 Changes to Quotations

Changes by the Respondent to its submission will not be considered after the closing date and time.

# 8 Pricing

All prices must be quoted in South African Rand on a fixed price basis, excluding VAT.



# 9 Prices Subject to Confirmation

Prices quoted which are subject to confirmation will not be considered.

# 10 Negotiations

Transnet reserves the right to undertake post-tender negotiations with selected Respondents or any number of short-listed Respondents.

#### 11 Binding Offer

Any Quotation furnished pursuant to this Request shall be deemed to be a offer. Any exceptions to this statement must be clearly and specifically indicated.

# 12 Disclaimers

Transnet is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of a Quotation in response to it. Please note that Transner resen es the right to:

- modify the RFQ's goods / service(s) and requelt Respondents to re-bid on any changes;
- reject any Quotation which does not conform to instructions and specifications which are detailed herein;
- disqualify Quotations submitted after the stated submission deadline;
- not necessarily accept the lovest proof Quotation;
- reject all Quotations, if it so decides,
- place an order in connection with this Quotation at any time after the RFQ's closing date;
- award only a portion of the proposed goods / service/s which are reflected in the scope of this RFQ;
- split the award of the order/s between more than one Supplier/Service Provider; or
- make no a vard tall

# 13 Transact's suplier integrity pact

Transh t's Integrity Pact requires a commitment from suppliers and Transnet that they will not engage in now corrupt and fraudulent practices, anti-competitive practices; and act in bad faith towards each other. The Integrity Pact also serves to communicate Transnet's Gift Policy as well as the remedies available to Transnet where a Respondent contravenes any provision of the Integrity Pact.

Respondents are required to familiarise themselves with the contents of the Integrity Pact which is available on the Transnet Internet site [www.transnet.net/Tenders/Pages/default.aspx] or on request. Furthermore, Respondents are required to certify that they have acquainted themselves with all the documentation comprising the Transnet Integrity Pact and that they fully comply with all the terms and conditions stipulated in the Transnet Supplier Integrity Pact as follows:

YES		NO	
	1 5		

Should a Respondent need to declare previous transgressions or a serious breach of law in the preceding 5 years as required by Annexure A to the Integrity Pact, such declaration must accompany the Respondent's bid submission.

	5	
Respondent's Signature		Date & Company Stamr



# 14 Respondent's Samples

Respondents are required to submit samples of the Goods tendered for by it **only in cases where Transnet has specifically requested samples.** The sample(s) must be endorsed with the RFQ number and description and forwarded on or before the deadline date to the following addressee:

N/A

# 15 Evaluation Criteria

Transnet will utilise the following criteria [not necessarily in this order] in coosing a Supplier/Service Provider, if so required:

Criterion/Criteria	Explanation
Administrative responsiveness	Completeness of response and returnable decuments
Substantive responsiveness	Prequalification criteria, if any, must be met and whether the Bid materially complies with the scope and or specimenton given
Final weighted evaluation based	Pricing and price basis [5] m] - whilst not the sole factor for consideration, competitive pricing and overall level of unconditional discounts will be critical.  P. REFE. state of the control of the pricing will be accorded to a hidden for the control of
on 80/20 preference point system as	<ul> <li>B-BBEE status of concomy - Preference points will be awarded to a bidder for attaining the B-BBZE status level of contribution in accordance with the table indicated in Amexure A.</li> </ul>
indicated in paragraph 2.1	

# 

a

<sup>&</sup>lt;sup>1</sup> Only unconditional discounts will be taken into account during evaluation. A discount which has been offered conditionally will, despite not being taken into account for evaluation purposes, be implemented when payment is effected.



Respondents must indicate here whether Transnet may disclose their quoted prices and conditions to other Respondents:

YES NO

# 20 Returnable Documents

**Returnable Documents** means all the documents, Sections and Annexures, as listed in the tables below.

a) Respondents are required to submit with their Quotations the **Returnable Documents**, as detailed below.

Failure to provide all these Returnable Documents at the Closing Date and time of this RFQ may result in a Respondent's disqualification. Respondents are therefore urged to ensure that <u>all</u> these Documents are returned with their quotations.

All Sections, as indicated in the footer of each page, must be signed, stamped and dated by the Respondent. Please confirm submission of the Returnable Documents by so indicating [Yes or No] in the table below:



Returnable Documents				
SECTION 1 : Notice to Bidders				
<ul> <li>Valid and original B-BBEE Verification Certificate or certified copy thereof [Large Enterprises and QSEs]</li> </ul>				
Note: failure to provide a valid B-BBEE Verification Certificate at the closing date and time of the RFQ will result in an automatic score of zero for preference				
<ul> <li>Valid and original B-BBEE certificate/sworn affidavit or certified copy thereof from auditor, accounting officer or SANAS accredited Varification Agency [EMEs]</li> </ul>				
Note: failure to provide a valid B-BBEE Verification. Certificate at the closing date and time of the RFQ will result in an automatic score of zero being allocated for preference				
- In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement				
- Original valid Tax Clearance Certificat [Consortia / Joint Ventures must submit a separate Tax Clearance Certificate for each party]				
SECTION 2 : Quotation Form				
SECTION 3: Vendor Application Form				
Original cancelled charge or bank verification of banking details				
Certified copie of IDs shareholder/directors/members [as applicable]				
Certified conject of the relevant company registration documents from Companie and Intellectual Property Commission (CIPC)				
Certified codes of the company's shareholding/director's portfolio				
Entity's letterhead				
ceruned copy of VAT Registration Certificate [RSA entities only]				
Certified copy of valid Company Registration Certificate [if applicable]				
Financial Statements signed by your Accounting Officer or Audited Financial Statements for previous 3 years				
ANNEXURE A – B-BBEE Preference Points Claim Form				

b) In addition to the requirements of paragraph a) above, Respondents are further requested to submit with their Proposals the following **additional documents** as detailed below.

Please confirm submission of these additional documents by so indicating [Yes or No] in the table below:

Additional Documents	SUBMITTED [Yes or No]
ANNEXURE B: B-BBEE Improvement Plan	
COMPANY PROFILE WITH PREVIOUS WORK HISTOTY AND REFERENCES	



# Section 2 QUOTATION FORM

I/We
hereby offer to supply the goods/services at the prices quoted in the Price Schedule below, in accordance
with the conditions related thereto

I/We agree to be bound by those terms and conditions in:

- the Standard Terms and Conditions for the Supply of Goods or Services to Transnet [available on request]; and
- any other standard or special conditions mentioned and/or embodied in this Request for Quotation.

I/We accept that unless Transnet should otherwise decide and so morm me/us, this Quotation [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between transnet and me/us.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Quotation, I/we fail to deliver the said goods/service/s within the oblivery lead-time quoted, Transnet may, without prejudice to any other legal remedy which itemay hav, cancel the order and recover from me/us any expenses incurred by Transnet in calling fol Quotations afresh and/or having to accept any less favourable offer.

# **Price Schedule**

I/We quote as follows for the goods required, on a "delivered nominated destination" basis, excluding VAT:

#### KINDLY REFER TO THE ATTACHED PRICING SCHEDULE RELOW:

y Lead-Time from date of purchase order:

being disqualified.

7	Prices must be quoted in South African Rand, exclusive of VAT
b)	To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this price
	schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid

c) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.



# Section 3

# **VENDOR APPLICATION FORM**

Respondents are to furnish the following documentation and complete the Vendor Application Form below:

- 1. **Original** cancelled cheque **OR** letter from the Respondent's bank verifying banking details [with bank stamp]
- Certified copy of Identity Document(s) of Shareholders/Directors/Members [where applicable]
- 3. **Certified copies** of the relevant company registration occuments from Companies and Intellectual Property Commission (CIPC)
- 4. **Certified copies** of the company's shareholding/director's portfolio
- 5. A letter on the company's letterh ad confirm physical and postal addresses
- 6. Original valid SARS Tax Cle rance Scrificate
- 7. Certified copy of VAT Registration Certificate
- 8. **A valid and original** D-BEE Verification Certificate / sworn affidavit **or certified copy** thereof meeting the requirements for B-BBEE compliance as per the B-BBEE Codes of Good Practice
- 9. Certified copy of valid C
- 10. Con rany Registration Certificate [if applicable]



# Supplier Declaration Form

Company Trading N	lame									
Company Registere										
Company Registration Number Or ID Number If A Sole Proprietor										
Form of entity CC Trust Pty Ltd Limited Partnership Sole Proprieto									etor	
VAT number (if regis	stered)				-				•	
Company Telephone Number										
Company Fax Number										
Company E-Mail Ad	dress									
Company Website A	Address									
Bank Name				Bank	Acco	Arin per				
Postal									, ,	
Address Physical						<b>)</b> ·		Cod	de	<u> </u>
Address				1				Cod	de	<del>                                     </del>
Contact Person				┫				1000		<del></del>
Designation										
Telephone			X						-	
Email			<b>)</b> `							
Annual Turnover Rang	ge (Last Fina	ancial Year)	< R5 M	illion		R5-35 r	nillion		> R35 million	
Does Your Company		Products		ts		Service	Services		Both	
Area Of Delivery	<b>^</b>	National			Provincial			Local	Ħ	
Is Your Company A F	Public Or F	riva. Entity		Public	Public		Private			
Does Your Company	Lave A Ta	Directive O	r IRP30	Certifi	cate	Yes			No	
Main Product Or Sa	ice Surplie	ed (E.G.: Stat	ionery/C	onsult	ing)		31-1112112	•		
BEE Ownership	etal									
% Black Overeship		% Black wome	n ownerst	qir		<b>%</b> [	Disabled personership			
Does our commany					Yes		No			
What sound broad I	based BEE	status (Lev	el 1 to 9	/ Unk	nown	)				
ow many personne	el does the	firm employ		Perr	naneı	nt	Part	time		
Transnet Contact Pe	erson					·				
Contact number										
Transnet operating	division								-	
Duly Authorised To	o Sign For	And On Be	half Of	Firm /	Orga	anisation				
Name						Designatio	n			
Signature Date										
Stamp And Signati	ure Of Cor	nmissioner	Of Oath	1			. , , ,			
Name						Date				
Signature						Telephone	No.			



# Project specification for the refurbishment of main traction transformer's at various substation's



# Transnet Freight Rail

Project specification for Refurbishment for 5MVA Traction Transfomers at Barkly West, Ulco, Lime Acres, Blinklip and Postmasburg, under the control of the Depot Manager Kimberley North.

# 1. Scope of work

All work shall be accordance to TFR Specification BBB 5019 VER 5 and Engineering instruction GI.012 attached.

Detail work to be done by contractor:

# 5MVA Traction Transformers

# Scope of work:

- 1. Drain oil and take pre-sample to test divisoric strength, Moisture content, acid, Gas DGA, PCB and furan.
- 2. Remove Transformer cooling fins to be re-gasket, together with valves.

  NB: Regasket transformers completely
- 3. Remove conservator wink to be cleaned, repaire/regasket side- glasses, re-gasket and re-sprayed.
- 4.Put Mair tank of Transfomers under vacuum while oil is removed to prevent any no sture getting inside the main tank.
- 5. Remove Main lid and re-gasket with TF-72 gasket a Transnet Specification.
- 7. Vacuum filled Transformer when all gasket work is completed.
- 8. Take oil sample after the work is completed, submit oil results.
- 9. Top up oil level with virgin oil if needed. Allow 210 l per transformer. Unused oil to be handed over to TFR.
- 10. Torque main lid according to specifications BBB 5019 VER 5.



- 11. Clean Transfomer and respray according to Transnet Specification.
- 12. Transformer oil to be dehydrated and Purified according to Engineering instruction GI.012.
- 13. Contractor to clean stone in an acceptable manner.
- 14. The contractor must perform Ratio and Insulation test.

# N.B SEE RELEVANT TEST SHEETS ATTACHED

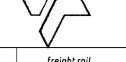
# 3. Special conditions:

- TFR reserves the right to limit the work to be done before allocation of a contractor.
- The project schedule must be submitted weeks the work is commenced.
- All material to be used shall be submitted to Technical officer for approval before any work is commenced
- All work to be done under work permit conditions under the control of an "Electrical Officer' authorized in terms of the Electrical Safety Instructions
- A TFR representative with available on site for the full duration of the Project.
- Contractor's safe working procedure regard to HV testing to be approved by the technical officer before any work shall start.
- The Contractor to submit valid all equipment Calibration Certificate for all instruments used carring this Project and shall be submitted upfront.
- Oil analysis still be taken only by laboratory that is accredited by SANAS.
- Work all only be allowed during normal working hours, daylight and suitable dry weather conditions.
- Attached all test sheets for testing purposes.
- The contractor shall submit all test sheets result for each substation before energizing.
- All work shall be written on the site dairy for payment purposes.
- The contractor to come back after 14 days re-torque the bolts on the transfomer as per specification.
- The substations km point diagram is attached and they are taken from Kimberley centre.



# Project specification for Refurbishment of main Traction Transfomer(5MVA) at ULCO Traction substation

	Km/point	Work description	Qty	Total Cost
<i>A</i> .	72.737	Remove Transformer cooling fins to be revealet, together with valves.	Complete	
		Drain oil and take pre-sample to test lierectric strength, DGA  Moisture content, acid, gas and PCB and after work is completed	complete	
		Remove conservator (an) to be cleaned, repair/regasket side-classes, re-gasket and re-sprayed.	complete	
		Put Main tank of Transformers under vacuum while oil is removed to prevent any moistury getting inside the main tank.	complete	
		Remove Main lid and re-gasket with TF-72 gasket a Transper Specification.	complete	
		Cisan transformer and re-paint according to the specification to clause 8.2 on BBB5019 ver 5	complete	
		Top up oil level with virgin oil .	complete	
	<b>10-</b>	Torque main lid according to TFR specifications.	complete	
3	<b>X</b>	Transformer oil to be dehydrated and Purified according to Engineering instruction GI.012 specification. Moisture content <10ppm and dielectric strength >60kv.	complete	
		Contractor to clean stone in an acceptable manner.	complete	
		3 phase Generator hiring	complete	
		New Buchholtz relay to be installed	complete	
	P&G's		complete	



Item	Total	Grand total (excl. Vat)	sum	freight rail
$\boldsymbol{B}$				[ · · · · · · · · · · · · · · · · · · ·

# <u>Project specification for Refurbishment of main Traction transfomer (5MVA) at Barkly West Traction substation</u>

Item	Km/point	Work description	Qty	Total Cost
<i>A</i> .	038.632	Remove Transformer cooling fins to be re-gasket, together with valves.	Complete	
		Drain oil and take pre-sample to test lieuwric strength, DGA Moisture content, acid, gas and PCB and a ser work is completed	complete	
		Remove conservator tank to be cleaned, repair/regasket side- glasses, e-gasket and re-sprayed.	complete	
		Put Main tank of Transfor ers under vacuum while oil is removed to prevent any moisture getting in side the main tank.	complete	
		Remove Man, lid and re-gasket with TF-72 gasket a Transpet Specification.	complete	
	^	Cleun transformer and re-paint according to the specification to clause 8.2 on BBB5019ver5	complete	
		Top up oil level with virgin oil .	complete	
	0	Torque main lid according to TFR specifications.	complete	
		Transformer oil to be dehydrated and Purified according to Engineering instruction GI.012 specification. Moisture content <10ppm and dielectric strength >60kv.	complete	
		Contractor to clean stone in an acceptable manner.	complete	
		3 phase Generator hiring	complete	
		New Buchholtz relay to be installed	complete	
	P&G's		complete	



	Item	Total	Grand total (excl. Vat)	sum		freight rail
•	В				i	1, 5, 5, 7, 1, 5, 7

# <u>Project specification for Refurbishment of Main Traction Transformer 5MVA at Postmasburg Traction substation</u>

Item	Kilometer	Work description	Qty	Total Cost
<i>A</i> .	206.316	Remove Transformer cooling fins to be re-gasket, together with valves.	omplete	
		Drain oil and take pre-sample to test dielectric strength, DGA Moisture content, acid, gas and PCB and a ter work is completed	complete	
		Remove conservator tank to be cleaned, repair/regasket side- glasses, le-gasket and re-sprayed.	complete	
		Put Main tank of Transforders under vacuum while oil is removed to prevent any moisture getting it side the main tank.	complete	
		RemoveMary lid and re-gasket with TF-72 gasket a Transpet Specification.	complete	
		Top up oil level with virgin oil.	complete	
		Clean transformer and re-paint according to the pecification to clause 8.2 on BBB5019 ver 5	complete	
	0	Torque main lid according to TFR specifications.	complete	
	8,	Transformer oil to be dehydrated and Purified according to Engineering instruction GI.012 specification. Moisture content <10ppm and dielectric strength >60kv.	complete	
		Contractor to clean stone in an acceptable manner.	complete	
		3 phase Generator hiring	complete	
-		New Buchholtz relay to be installed	complete	
	P&G's		complete	

Item	Total	Grand total (excl. Vat)	sum	· · · · · · · · · · · · · · · · · · ·
B				



# Project specification for Refurbishment of Main Traction Transformer 5MVA at Lime Acres <u>Traction substation</u>

Item	Kilometer	Work description	<b>Qty</b>	Total Cost
A.	155.364	Remove Transformer cooling fins to be re-gasket, together with valves.	mplete	
		Drain oil and take pre-sample to test arelectric strength, DGA  Moisture content, acid, gas and PCB and ofter work is completed	complete	
		Remove conservator took to be cleaned, repair/regasket side- glass s, e-gasket and re-sprayed.	complete	
		Put Main tank of Transforters under vacuum while oil is removed to prevent any moisture getting itside the main tank.	complete	
		Remove Mail, lid and re-gasket with TF-72 gasket a Transmet Specification.	complete	
		Top woil level with virgin oil .	complete	
		Clean transformer and re-paint according to the specification to clause 8.2 on BBB5019 ver 5	complete	
•		Torque main lid according to TFR specifications.	complete	
		Transformer oil to be dehydrated and Purified according to Engineering instruction GI.012 specification. Moisture content <10ppm and dielectric strength >60kv.	complete	
		Contractor to clean stone in an acceptable manner.	complete	
		3 phase Generator hiring	complete	
		New Buchholtz relay to be installed	complete	
	P&G's		complete	

freight rail	٦

Item	Total	Grand total (excl. Vat)	sum	freight roil
B				, ,

# Project specification for Refurbishment of Main Traction Transformer MVA at Blinkklip Traction substation

Item	Kilometer	Work description	Qty	Total Cost
<i>A</i> .	183.658	Remove Transformer cooling fins to be a calker, together with valves.	Complete	
		Drain oil and take pre-sample to isot dielectric strength, DGA  Moisture content, acid, garand PSB and after work is completed	complete	
		Remove conservator tank to be cleaned, repair/regasket side-classe, re-gasket and re-sprayed.	complete	
		Put Main tank of Try his formers under vacuum while oil is removed to prevent any mois uncertaing inside the main tank.	complete	
		Pemere Main lid and re-gasket with TF-72 gasket a Transnet Specification.	complete	
		Top up oil level with virgin oil .	complete	
	67	Clean transformer and re-paint according to the specification to clause 8.2 on BBB5019 ver 5	complete	
	X	Torque main lid according to TFR specifications.	complete	
		Transformer oil to be dehydrated and Purified according to Engineering instruction GI.012 specification. Moisture content <10ppm and dielectric strength >60kv.	complete	
		Contractor to clean stone in an acceptable manner.	complete	
		3 phase Generator hiring	complete	
		New Buchholtz relay to be installed	complete	
	P&G's		complete	
·				

# TRANSNET



				freight rail
Item	Total	Grand total (excl. Vat)	sum	
$\mid B \mid$				

# ANNEXURE A: B-BBEE PREFERENCE POINTS CLAIM FORMRFQ NO. KBY/53254

FOR THE REFURBISHMENT OF MAIN TRACTION TRANSFORMERS AT THE FOLLOWING SUSTATIONS: BARKLY WEST, ULCO, LIME ACRES, BLINKLIP, AND POSMASBURG FOR A PERIOD OF THREE (3) MONTHS.

This preference form contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [**B-BBEE**] Status Level of Contribution.

#### 1. INTRODUCTION

- 1.1 A total/maximum of 20 preference points shall be awarded for B-BBEE Status Level of Contribution.
- 1.2 Failure on the part of a Bidder to fill in and/or to sign this term and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System [SANAS] or a Registered Auditor approved by the Independent Regulatory Board of Auditors [IRBA] or an Accounting Officer as contemplated in the Close Corporation Act [CCA] together with the bid will be interpreted to mean that preference points for B-BBEE Status Level of Contribution are not claimed.
- 1.3 Transnet reserves the right to equire of a Bidder, either before a Bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by Transnet.

# 2. GENERAL DEFINITION

- 2.1 "all applicable taxes" include value-added tax, pay as you earn, income tax, unemployment insurance and contributions and skills development levies;
- 2.2 B-BEF means broad-based black economic empowerment as defined in section 1 of the Based Black Economic Empowerment Act;
- "B-BBEE status of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.4 **"Bid"** means a written offer in a prescribed or stipulated form in response to an invitation by Transnet for the provision of goods, works or services;
- 2.5 **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 [Act No. 53 of 2003];
- 2.6 **"comparative price"** means the price after the factors of a non-firm price and all unconditional discounts that can utilised have been taken into consideration;
- 2.7 "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skills and knowledge in an activity for the execution of a contract;

- 2.8 "contract" means the agreement that results from the acceptance of a bid by Transnet;
- 2.9 "EME" means any enterprise with an annual total revenue of R5 [five] million or less as per the 2007 version of the B-BBEE Codes of Good Practice and means any enterprise with an annual total revenue of R10 [ten] million or less as per the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928;
- 2.10 "firm price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs and excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 2.11 "functionality" means the measurement according to predetermined notes, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, a liability, viability and durability of a service and the technical capacity and ability of a pidder.
- 2.12 "non-firm prices" means all prices other than "firm" prices
- 2.13 "person" includes reference to a juristic person,
- 2.14 "QSE" means any enterprise with an anomal total revenue between R5 [five] million and R35 [thirty five] million as per the 2007 version on the B-BBEE Codes of Good Practice and means any enterprise with an annual total revenue of between R10 [ten] million and R50 [fifty] million as per the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928
- 2.15 **"rand value"** means the total estimated value of a contract in South African currency, calculated at the time of politivitations, and includes all applicable taxes and excise duties;
- 2.16 **"subcont act**" means the primary contractor's assigning or leasing or making out work to, or employing another person to support such primary contractor in the execution of part of a project in each of the contract;
- 2.13 "otal revenue" bears the same meaning assigned to this expression in the Codes of Good Nactice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- 2.18 **"trust"** means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 2.19 **"trustee"** means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

# 3. ADJUDICATION USING A POINT SYSTEM

- 3.1 The Bidder obtaining the highest number of total points for the evaluation criteria as enumerated in Section 2 of the RFP will be awarded the contract, unless objective criteria justifies the award to another bidder.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts.

- 3.3 Points scored will be rounded off to 2 [two] decimal places.
- 3.4 In the event of equal points scored, the Bid will be awarded to the Bidder scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more Bids have scored equal points including equal preference points for B-BBEE, the successful Bid will be the one scoring the highest score for functionality.
- 3.6 Should two or more Bids be equal in all respect, the award shall be decided by the drawing of lots.

PREVIEW CORY

#### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

4.1 In terms of the Preferential Procurement Regulations, 2011, preference points shall be awarded to a Bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of Points [Maximum 20]
1	20
2	18
3	16
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

- 4.2 Bidders who qualify as EMEs in terms of the 2007 version of the Codes of Good Practice must submit a certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Register d Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approva for the purpose of conducting verification and issuing EME's with B-BBEE Status Level Certificates.
- 4.3 Bidders who qualify as This in terms of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928 are only required to obtain a sworn affidavit on an annual basis confirming that the entity has an Annual Total Revenue of R10 million or less and the entity's Level of Black ownership.
- 4.4 In terms of the 2007 version of the Codes of Good Practice, Bidders other than EMEs must submit the coriginal and valid B-BBEE status level verification certificate or a certified copy thereof, shetantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Wrification Agency accredited by SANAS.
- 4.5 In terms of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928, Bidders who qualify as QSEs are only required to obtain a sworn affidavit on an annual basis confirming that the entity has an Annual Total Revenue of R50 million or less and the entity's Level of Black ownership. Large enterprises must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- 4.6 A trust, consortium or joint venture will qualify for points for its B-BBEE status level as a legal entity, provided that the entity submits its B-BBEE status level certificate.
- 4.7 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.

- 4.8 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialised scorecard contained in the B-BBEE Codes of Good Practice.
- 4.9 A person will not be awarded points for B-BBEE status level if it is indicated in the Bid documents that such a Bidder intends subcontracting more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not qualify for at least the same number of points that such a Bidder qualifies for, unless the intended subcontractor is an EME that has the capability and ability to execute the subcontract.
- 4.10 A person awarded a contract may not subcontract more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.
- 4.11 Bidders are to note that in terms of paragraph 2.6 of Statement 00 of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928, any representation made by an entity about its B-BBEE compliance must be supported by suitable evidence or documentation. As such, Transnet reserves the right to request such evidence or documentation from Bidders in order to verify an B-BBEE recognition claimed.

# 5.

B-BE	BEE STATUS AND SUBCONTRACTING	
5.1	Bidders who claim points in espect of B-BBEE Status Level of Contribut complete the following:	ion must
	B-BBEE Status Level of Contributor1_ = [maximum of 20 points]	
	Note: Points claimed in respect of this paragraph 5.1 must be in accordance with	the table
	reflected in paragraph 4.1 above and must be substantiated by means of a B-BBEE	certificate
	issued by a Ven ation Agency accredited by SANAS or a Registered Auditor approved	by IRBA or
	a sworn altidavit in the case of an EME or QSE.	
5.2	Subsolutral ting:	
	Wilk my portion of the contract be subcontracted? YES/NO [delete which is not applicable]	le]
	indicate:	
V	(i) What percentage of the contract will be subcontracted?	%
	(ii) The name of the subcontractor	
	(iii) The B-BBEE status level of the subcontractor	
	(iv) Is the subcontractor an EME?	/ES/NO
5.3	Declaration with regard to Company/Firm	
	(i) Name of Company/Firm	
	(ii) VAT registration number	
	(iii) Company registration number	
	(iv) Type of Company / Firm [TICK APPLICABLE BOX]	
	☐ Partnership/Joint Venture/Consortium	
	☐One person business/sole propriety	
	□Close Corporations	

	(v) Describe Principal Business Activities
	(vi) Company Classification [TICK APPLICABLE BOX]
	□Manufacturer
	□Supplier
	□Professional Service Provider
	☐ Other Service Providers, e.g. Transporter, etc.  (vii) Total number of years the company/firm has been in business
ID DECL	ARATION
	undersigned, who warrants that he/she is duy authorized to do so on behalf of irm, certify that points claimed, based on the B-Bb-F status level of contribution indicates.
aragraph	4 above, qualifies the company/firm for the preference(s) shown and I / we acknowledge
	(i) The information furnished is true and correct.
	(ii) In the event of a contract being awarded as a result of points claimed as sho
	paragraph 6 above, the contract r may be required to furnish documentary proof
	satisfaction of Trans let that the claims are correct.
	(iii) If the B-BBEE status lever of contribution has been claimed or obtained on a frau
	basis or any of the conditions of contract have not been fulfilled, Transnet maddition to any other remedy it may have:
	(a) disqualify the person from the bidding process;
	b) recover costs, losses or damages it has incurred or suffered as a result of
	person's conduct;
	(c) cancel the contract and claim any damages which it has suffered as a re
	having to make less favourable arrangements due to such cancellation;
T	(d) restrict the Bidder or contractor, its shareholders and directors, and/or asso
K	entities, or only the shareholders and directors who acted in a fraudulent m
•	from obtaining business from Transnet for a period not exceeding 10 years
	the audi alteram partem [hear the other side] rule has been applied; and/or
	(e) forward the matter for criminal prosecution.
WITN	ESSES:
	SIGNATURE OF BIDDER
********	DATE:
	NY NAME:

□Company (Pty) Ltd



# **ANNEXURE B: B-BBEE IMPROVEMENT PLAN**

Transnet encourages its Suppliers/Service Providers to constantly strive to improve their B-BBEE rating. Whereas Respondents will be allocated points in terms of a preference point system based on its B-BBEE scorecard, in addition to such scoring, Transnet also requests that Respondents submit a B-BBEE improvement plan. Respondents are therefore requested to indicate the extent to which their ownership, management control, Supplier Development, Preferential Procurement and Enterprise Development will be maintained or improved over the contract period.

Respondents are requested to submit their B-BBEE Improvement Plan as an additional document with their Proposals.

Respondents are to insert their current status (%) and future targets (%) for the B-B-EE Improvement Plan [i.e. not the % change but the end-state quantum expressed as a percentage] in the table below. This will indicate how you intend to sustain or improve your B-BBEE rating over the contract period. On agreement, this will represent a binding commitment to the successful Respondent.

Transnet reserves the right to request supporting evidence to substantiate the commitments made in the B-BBEE Improvement Plan.

	OWNERSHIP INDICATOR	Fequil of Responses	(A)) entag	(199) (199) (199)
1.	The percentage of the business owned by Black <sup>1</sup> persons.	Provide a commument based on the extent to which own ership in the hands of Black persons as a percentage of total ownership of the organisation would be sustained or increased over the contract period.		
2.	The percentage of your business owned by Lack women.	Provide a commitment based on the extent to which ownership in the hands of Black women as a percentage of total ownership of the organisation would be sustained or increased over the contract period.		
3.	The percent ge of the business when by Black	Provide a commitment based on the extent to which ownership in the hands of Black youth as a percentage of total ownership of the organisation would be sustained or increased over the contract period.		
4.	The percentage of the business owned by Black persons living with disabilities	Provide a commitment based on the extent to which ownership in the hands of Black disabled persons as a percentage of total ownership of the organisation would be sustained or increased over the contract period.		
5.	New Entrants <sup>3</sup> (Early stage business)	Provide a commitment based on the extent to which new entrants will be supported over the contract period.		

<sup>1 &</sup>quot;Black" means South African Blacks , Coloureds and Indians , as defined in the B-BBEE Act, 53 of 2003

	27	
Respondent's Signature		Date & Company Stamp

<sup>2 &</sup>quot;Black youth" means Black persons from the age of 16 to 35

<sup>3 &</sup>quot;New Entrants" means an early stage business which is similar to a start-up. However, an early stage business is typically 3 years old or less.

	MANAGEMENT CONTROL INDICATOR	Required Responses	Current Status (%)	Future Targets (%)
6.	The percentage of Black Board members in relation to the total number of Board members	Provide a commitment based on the extent to which the number of Black Board members, as a percentage of the total Board, would be sustained or increased over the contract period.		
7.	The percentage of Black female Board members in relation to the total number of Board members	Provide a commitment based on the extent to which the number of Black female Board members, as a percentage of the total Board, would be sustained or increased over the contract period.		
8.	Black Executives directors as a percentage of all executive directors	Provide a commitment based on the extent to which the number of Black executive Directors as a percentage of all Executive Directors would be sustained or increased over the contract period.	<b>7</b>	
9.	Black female Executives directors as a percentage of all executive directors	Provide a commitment based on the excent to which the number of Black Semale executive Directors as a percentage of all Executive Directors would be sustained or increased over the central period.		
Oth	er Executive Management	Required Response	Current Status (%)	Future Targets (%)
10.	Black Executive Management as a percentage of all executive directors	Provide a commitment based on the extent to which the number of Black executive Managers as a percentage of all Executive Qiractors would be sustained or increased over the contract period.		
11.	Black Female Executive Management as a persent ne of all executive directors	Provide a commitment based on the extent to which the number of Black female executive Managers as a percentage of all Executive Directors would be sustained or increased over the contract period.		
	Senior Management	Required Response	Current Status (%)	Future Targets (%)
	Back employees in Senior Management as a percentage of all senior management	Provide the percentage of Blacks that would be appointed or retained by the Board and would be operationally involved in the day to day senior management of the business, with individual responsibility for overall and/or financial management of the business and actively involved in the development and implementation of overall strategy, over the contract period.		
13.	Black female employees in Senior Management as a percentage of all senior management	Provide the percentage of Black females that would be appointed or retained by the Board and would be operationally involved in the day to day senior management of the business, with individual responsibility for overall and/or financial management of the business and actively involved in the development and implementation of overall strategy, over the contract period.		
	Middle Management	Required Response	Current	Future

			Status (%)	Targets (%)
14.	Black employees in Middle Management as a percentage of all middle management	Provide the percentage of Blacks that would be retained or appointed by the organisation in the <b>middle management</b> cadre and would be operationally involved in the day to day management of the business, with individual responsibility for a particular area within the business and actively involved in the <b>day to day management</b> of the organisation, over the contract period.		
15.	Black female employees in Middle Management as a percentage of all middle management	Provide the percentage of Blacks females that would be retained or appointed by the organisation in the <b>middle management</b> cadre and would be operationally involved in the day to day management of the business, with individual responsible of the particular area within the business and actively involved in the day to day management of the organisation, wer the contract period.		
Jun	ior Management	Required Respunse	Current Status (%)	Future Targets (%)
16.	Black employees in Junior management as a percentage of all junior management	Provide a commitment based on the extent to which the number of Black Junior Managers as a percentage of the total junior Managers, would be sustained or increased over the contract period.		
17.	Black female employees in Junior management as a percentage of all junion management	Proof de a commitment based on the extent of which the number of Black female Junior Managers as a percentage of the total junior Managers would be sustained or increased over the contract period.		
Em	ployees with disabilities	Required Response	Current Status (%)	Future Targets (%)
18.	Black em lovees with usat littles as a percentage of all employees	Provide a commitment based on the extent to which the percentage of Black disabled employees, in relation to the total of all employees in the organisation, would be sustained or increased over the contract period.		
	PREFERENTIAL PROCUREMENT INDICATOR	Required Responses	Current Status (%)	Future Targets (%)
19.	B-BBEE procurement spend from all Empowering Suppliers <sup>4</sup> based on the B- BBEE procurement	Provide a commitment based on the extent to which B-BBEE spend from all Empowering Suppliers would be sustained or increased over the contract period.		

<sup>&</sup>lt;sup>4</sup> "Empowering Suppliers" means a B-BBEE compliant entity, which should meet at least three of the following criteria if it is a Large Enterprise or one if it is a QSE:

<sup>(</sup>a) At least 25% of cost of sales excluding labour cost and depreciation must be procured from local producers or local supplier in SA, for service industry labour cost are included but capped to 15%.

<sup>(</sup>b) Job creation - 50% of jobs created are for Black people provided that the number of Black employees since the immediate prior verified B-BBEE Measurement is maintained.

<sup>(</sup>c) At least 25% transformation of raw material/beneficiation which include local manufacturing, production and/or assembly, and/or packaging.

<sup>(</sup>d) Skills transfer - at least spend 12 days per annum of productivity deployed in assisting Black EMEs and QSEs beneficiaries to increase their operation or financial capacity.

	recognition level as a percentage of total measured procurement spend		
20.	20 B-BBEE procurement spend from all Empowering Suppliers QSEs based on the applicable B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend	Provide a commitment based on the extent to which B-BBEE spend from Empowering Supplier QSEs would be sustained or increased over the contract period	
21.	B-BBEE procurement spend from Exempted Micro- Enterprise based on the applicable B-BBEE procurement recognition Levels as a percentage of Total Measured Procurement Spend	Provide a commitment based on the extent to which B-BBEE spend from EMEs would be sustained or increased over the contract period	
22.	B-BBEE procurement spend from Empowering Suppliers that are at least 51% black owned based on the applicable B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend	Provide a commitment based on the extent to which spend from Empowering Suppliers who are more than \$194 Black-owned would be maintained or increased over the contract period.	
23.	B-BBEE procurement spend from Empowering Suppliers that are at least 30% black women owned based on the applicable B-BBEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend	A ovide a commitment based on the extent to which spend from Empowering Suppliers who are more than 30% Black womenwhed would be maintained or increased over the contract period.	
24.	B-BBSc Procurement Spent from Designated Group <sup>5</sup> suppliers that are at least 5105 Black owned	Provide a commitment based on the extent to which spend from suppliers from Designated Group Suppliers that are at least 51% Black owned would be maintained or increased over the contract period.	

<sup>&</sup>lt;sup>5</sup> "Designated Groups" means:

a) unemployed black people not attending and required by law to attend an educational institution and not awaiting admission to an educational institution;

b) black people who are youth as defined in the National Youth Commission Act of 1996;

black people who are persons with disabilities as defined in the Codes of Good Practice on employment of people with disabilities issued under the Employment Equity Act;

d) black people living in rural and under developed areas; and

e) black military veterans who qualifies to be called a military veteran in terms of the Military Veterans Act 18 of 2011.

ual value of all Supplier	1	Current Status (%)	Future Target (%)
e by the Measured entity percentage of the target	Provide a commitment based on the percentage in your organisation's annual spend on Supplier Development initiatives, will be maintained or improved over the contract period.		
PRISE DEVELOPMENT INDICATOR	Required Response	Current Status (%)	Future Target (%)
organisation's annual id on Enterprise elopment <sup>7</sup> as a entage of Net Profit after [NPAT]	Provide a commitment based on the retention or increase in your organisation's annual spend on Enterprise Development initiatives, as a percentage of its Net Profit after Tax, over the contract period.	7	
	N COS,		

(a) Supplier Development Contributions to suppliers that are Exempted Micro-Enterprises or Qualifying Small Enterprises which are at least 51% black owned or at least 51% black women owned.

<sup>&</sup>lt;sup>6</sup> "Supplier Development" means monetary or non-monetary contributions carried out for the benefit of value-adding suppliers to the Measured Entity, with the objective of contributing to the development, sustainability and financial and operational independence of those beneficiaries:

Supplier Development within the contest of the B-BBEE scorecard must be differentiated from Transnet's Supplier Development Initiatives. Whereas the former relates to the definition above, the latter relates to improving the socio-economic environment through initiatives that are committed to as part of a contract award that contribute to the development of a competitive supplier base in relation to a particular industry.

<sup>&</sup>quot;Enterprise Development" means monetary and non-monetary contributions carried out for the following beneficiaries, with the objective of contributing to the development, sustainability and financial and operational independence of those beneficiaries:

<sup>(</sup>a) Enterprise Development Contributions to Exempted Micro-Enterprises or Qualifying Small Enterprises which are at least 51% Black owned or at least 51% Black women owned;