

Transnet Freight Rail
A Division of
TRANSNET LIMITED
(Registration No. 1990/000900/06)

REQUEST FOR QUOTATION ("RFQ")

RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

ISSUE DATE : 28 JANUARY 2011

CLOSING DATE : 22 FEBRUARY 2011

CLOSING TIME : 10H00

OPTION DATE : 29 APRIL 2011

Please note that late responses and those delivered or posted to the wrong address will be disqualified.





RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

SCHEDULE OF DOCUMENTS

Section

- 1. Notice to Bidders
- 2. Background, Overview and Scope of Requirements
- 3. Quotation Form
- 4. Resolution of Board of Directors (Respondent's Representative)
- 5. Certificate of Acquaintance with RFQ Documents
- 6. Pricing and Delivery Schedule
- 7. General Tender Conditions (CSS5 Services)
- 8. Standard Terms and Conditions of Contract (US7 Services)
- 9. Certificate of Attendance of Information Briefing Session
- 10. Schedule of Plant
- 11. Minimum Communal Health Requirements (E4B)
- 12. Safety Arrangements and Procedural Compliance (E4E)
- 13. Suppliers Code Of Conduct
- 14. Non Disclosure Agreement
- 15. Tender Safety Clauses and questionnaire

| Respondent's Signature | 2 | Date and Company Stamp |
|------------------------|---|------------------------|



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

NOTICE TO BIDDERS

Quotations are requested from selected persons, companies, close corporations or enterprises (hereinafter referred to as the "Respondent(s)") to supply the above-mentioned requirement to Transnet.

On or after 28TH JANUARY 2011 the RFQ documents may be inspected at, and are obtainable from the office of Transnet Tender Advice centre, Inyanda House 1, Ground Floor, 21 Wellington Road, Parktown, Johannesburg. A non-refundable Quotation fee of **R 100.00** (Inclusive of VAT) is applicable per quotation. Payment is to be made to Transnet Freight Rail, Standard Bank Account number 203158598, Branch Code, 004805. The deposit slip must reflect **RFQ**, **KDSH11-01017-7099** and the Company Name. Receipts to be presented prior to collection of the RFQ's. RFQ documents to be collected until **09**th **February before 15h00**.

A **compulsory** information briefing session will be conducted at Transnet Freight Rail, KDS Building, Corner of Market and Langeman Street, Witbank, on the 10th February 2011, at 10h00. Contact Person. Jaco van Eeden at (012) 315 2278 or 0832974608. Thereafter the site will be visited.

NOTE: *** (Very Important) ***

- Respondents failing to attend the compulsory briefing session and site visit will be disqualified.
- Respondents without a valid RFQ document in their possession will not be allowed to attend the briefing session.
- The information briefing session will start punctually at 10h00 and Respondents arriving late will not be accommodated.
- Respondents to provide own Transportation, Beverages and Accommodation.
- Reflective Jackets and Safety Shoes to be worn when visiting the site.
- Respondents, who do not comply with all of the above, will be disqualified immediately on site.
- No facsimile-, telegraphic-, or e-mail tenders/quotations will be accepted.

For specific queries before the closing of the RFQ, the following TRANSNET Freight Rail employee(s) may be contacted by email only:

Name : Benjamin Mashishi

Division : Transnet Freight Rail, (SCS) Procurement

Email : benjamin.mashishi@transnet.net

| Respondent's Signature | 3 | Date and Company Stamp |
|------------------------|---|------------------------|



1. Quotations <u>in DUPLICATE</u> must reach The Chairperson, Transnet Acquisition Council, before the closing hour on the date shown below, and must be enclosed in a sealed envelope which must have inscribed on the outside:

RFQ No : KDSH11-01017-7099

Description : Replace Air-conditions, Witbank
Closing date and time : 22 February 2011 at 10h00
Closing address (refer options paragraph 4 below)

2. DELIVERY INSTRUCTIONS FOR THIS RFQ

- 4.1 <u>If posted,</u> the envelope must be addressed to The Chairperson, TRANSNET Freight Rail Acquisition Council, and P.O. Box 4244, Johannesburg 2000 and must be dispatched in time for sorting by the Post Office to reach the Secretary before the closing time of the RFQ. In the event of the late receipt of a Quotation, the Respondent's franking machine impression will not be accepted as proof that the response was posted in time.
- 4.2 <u>If delivered by hand</u>, the envelope is to be deposited in TRANSNET Freight Rail Acquisition Council RFQ box which is located in the foyer on the ground floor, Inyanda House 1, 21 Wellington Road, Parktown, Johannesburg and addressed as follows:

THE CHAIRPERSON
TRANSNET FREIGHT RAIL ACQUISITION COUNCIL
GROUND FLOOR
RFQ BOX
INYANDA HOUSE 1
21 WELLINGTON ROAD
PARKTOWN
JOHANNESBURG
2001

The measurements of the "RFQ slot" are 500mm wide x 100mm high, and Respondents must please ensure that response documents or files are not larger than the above dimensions. Responses which are too bulky (i.e. more than 100mm thick) must be split into two or more files, and placed in separate envelopes.

It should also be noted that the above RFQ box is located at the main entrance and is accessible to the public 24 hours per day, 7 days a week.

4.3 If dispatched by courier, the envelope must be addressed as follows and delivered to The Chairman, TRANSNET Freight Rail and a signature obtained from that Office.

THE CHAIRPERSON
TRANSNET FREIGHT RAIL ACQUISITION COUNCIL
INYANDA HOUSE 1
21 WELLINGTON ROAD
PARKTOWN
JOHANNESBURG
2001

| Respondent's Signature | 4 | Date and Company Stamp |
|------------------------|---|------------------------|



- 3. Please note that this RFQ closes punctually at 10:00 on Tuesday 22 February 2011.
- If responses are not posted or delivered as stipulated herein, such responses will not be considered and will be treated as "UNRESPONSIVE".
- 5. NO EMAIL OR FACSIMILE RESPONSES WILL BE CONSIDERED.
- **6.** The responses to this RFQ will be opened as soon as practicable after the expiry of the time advertised for receiving them.
- 7. TRANSNET shall not, at the opening of responses, disclose to any other company any confidential details pertaining to the Quotations / information received, i.e. pricing, delivery, etc. The names and location of the Respondents will, however, be divulged to other Respondents upon request
- 8. Envelopes must not contain documents relating to any RFQ other than that shown on the envelope. All envelopes must reflect the return address of the respondent on the reverse side
- 9. No slips are to be attached to the response documents. Any additional conditions must be embodied in an accompanying letter. Subject only to clause 22 (ALTERATIONS MADE BY THE RESPONDENT TO RFQ PRICES) of the General RFQ Conditions, alterations, additions or deletions must not be made by the Respondent to the actual RFQ documents.

12. BROAD-BASED BLACK ECONOMIC EMPOWERMENT ("BBBEE")

TRANSNET fully endorses and supports the South African Government's Broad-Based Black Economic Empowerment Programme and it is strongly of the opinion that all business enterprises have an equal obligation to redress the imbalances of the past. TRANSNET would therefore prefer to do business with business enterprises who share these same values and who are prepared to contribute to meaningful BBBEE initiatives (including, but not limited to enterprise development, subcontracting and Joint Ventures) as part of their RFP responses.

Transnet would accordingly allow a "preference" in accordance with the 10% preference system, as per the Preferential Procurement Policy Framework Act, 5 of 2000 (as amended), to companies who provide a BBBEE Accreditation Certificate. All procurement and disposal transactions in excess of R30 000 (thirty thousand S.A. Rand) will be evaluated accordingly. All transactions below this R30 000 will, as far as possible, be set aside for Exempted Micro Enterprises (EMEs).

TRANSNET consequently urges Respondents (Large Enterprises and QSE's - see below) to have themselves duly accredited by any one of the Accreditation Agencies <u>approved</u> by SANAS (the South African National Accreditation Systems, under the auspices of the DTI).

In terms of Government Gazette No 32094, Notice No 354 dated 23 March 2009, as from 1 August 2009 only BBBEE Accreditation Certificates issued by SANSAS approved verification agencies will be valid.

However Accreditation Certificates issued before 23 March 2009, and which are still within their one (1) year validity period, will still be acceptable, until their expiry date provided that the accreditation was done in accordance with the latest Codes (i.e. those promulgated on 9 February 2007).

| Respondent's Signature | 5 | Date and Company Stamp |
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BBBEE Accreditation Certificates issued after the published date i.e 23 March 2009, by a Verification Agency not approved by SANSAS, will **NOT** be acceptable as from 23 March 2009.

- 12.1 Enterprises will be rated by such Accreditation Agencies based on the following:
 - (a) Large Enterprises (i.e. annual turnover >R35 million):
 - Rating level based on all 7 (seven) elements of the BBBEE scorecard
 - Enterprises to provide BBBEE certificate and detailed scorecard (to be renewed annually)
 - (b) Qualifying Small Enterprises QSE (i.e annual turnover between R5 million and R35 million):
 - Rating based on any 4 (four) of the elements of the BBBEE scorecard
 - Enterprises to provide BBBEE certificate and detailed scorecard (to be renewed annually)
 - (c) Exempted Micro Enterprises EME (i.e. annual turnover <R5 million are exempted from being rated or verified):
 - Automatic rating of Level 4 rating, irrespective of race of ownership, i.e. 100% BBBEE recognition
 - Black ownership >50% or Black Women ownership >30% automatically qualify as Level 3 BBBEE, i.e. 110% BBBEE recognition
 - EME's should only provide documentary proof of annual turnover (i.e. audited financials) plus proof of Black ownership if Black ownership >50% or Black Women ownership >30% (to be renewed annually from their Auditors / Accounting Officers)
 - 12.2 In addition to the above, Respondents who wish to enter into a Joint Venture (JV) or subcontract portions of the contract to BBBEE companies, must state in their RFPs the percentage, of the total contract value that would be allocated to such BBBEE companies, should they be successful in being awarded any business. A rating certificate in respect of such BBBEE JV-partners and / or subcontractor(s), as well as a breakdown of the distribution of the aforementioned percentage must also be furnished with the RFP response to enable Transnet to evaluate / adjudicate all RFPs received on a fair basis.
 - 12.3 Each Respondent is required to furnish proof of its BBBEE status (Certificate and Detailed Scorecard) as stipulated above to TRANSNET.

| | K | Turnover: Indicate your company's most recent annual turnover: |
|---------|----------|---|
| co K | | R |
| | • | If annual turnover <r5m, accounting="" and="" annual="" as="" attach="" auditors="" black="" confirming="" letter="" officers="" ownership="" ownership.<="" percentage="" please="" th="" turnover="" well="" women=""></r5m,> |
| | • | If annual turnover >R5m please attach BBBEE certificate and detailed scorecard from an accredited rated agency. |
| | | |
| Respond | dent's S | Signature 6 Date and Company Stamp |



- The DTI has created an online **B-BBEE Registry** (http://www.dti.gov.za) in order to provide a central and standardized source of the B-BBEE status of all entities, and to facilitate the flow of this information amongst entities by providing a Unique Profile Number (UPN) per each listing. Existing and prospective suppliers are therefore urged to list their B-BBEE status on the DTI Registry. Hence, entities verified by DTI, will receive the following benefits:
 - Their BBBEE status will be verified and confirmed by the DTI, before listing on the Registry Listing on the Registry will provide suppliers the option to market themselves on the DTI B-
 - BBEE Opportunities Network. This is a search engine that is designed to help businesses find B-BBEE compliant entities who match specific requirements in terms of the nature of services/goods provided, region, B-BBEE status or other search criteria.

Transnet supports this DTI initiative and will use the DTI Registry to verify prospective and existing suppliers' BBBEE credentials.

12.5 Kindly provide Transnet with your DTI B-BBEE UNIQUE PROFILE NUMBER with all RFQ submissions.

| DTI BBBEE UNIQUE PROFIL | ENUMBER: |
|-------------------------|----------|
| | |
| | |

12.6 Failure to submit your BBBEE information in terms of 14.3 and/or 14.5 (above) will result in a score of zero being allocated for BBBEE evaluation.

13. COMMUNICATION

Respondents are warned that a response will be liable to disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of TRANSNET in respect of this RFQ between the closing date and the date of the award of the business.

A respondent may, however, BEFORE THE CLOSING DATE AND TIME, direct any enquiries relating to the RFQ to the TRANSNET employee as indicated in (2) above, and may also at any time after the closing date of the RFQ, communicate with the Chairperson of the TRANSNET Freight Rail Acquisition Council, at telephone no. 011 544 9486 or fax no. 011 774 9186 on any matter relating to its RFQ response.

14. RFQ SCHEDULE

Respondents will be contacted as soon as practicable with a status update. At this time short-listed Respondents may be asked to meet with TRANSNET representatives at a location to be agreed.

15 INSTRUCTIONS FOR COMPLETING THE RFQ

- (i) Sign one set of documents (sign and date the bottom of each page). This set will serve as the legal and binding copy. A duplicate set of documents is required. This second set can be a copy of the original signed Quotation.
- (ii) Both sets of documents to be submitted to the address specified above.

| Respondent's Signature | 7 | Date and Company Stamp |
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- (iii) The following returnable documents must accompany all Quotations:
 - Respondent's latest BBBEE Certificate;
 - Respondent's valid Tax Clearance Certificate.

16. COMPLIANCE

The successful Respondent (hereinafter referred to as the "Supplier") shall be in full and complete compliance with any and all applicable State and Local Laws and Regulations.

17. ADDITIONAL NOTES:

- All returnable documents as indicated in the Quotation Form (Section 3) must be returned with the response
- Respondents are to note that Quotations in which firm prices are quoted for the duration of any resulting contract may receive precedence over prices which are subject to adjustment
- Changes by the Respondent to its submission will not be considered after the closing date
- The person or persons signing the Quotation must be legally authorised by the Respondent to do so (Refer Section 4). A list of those person(s) authorised to negotiate on your behalf (if not the authorised signatories) must also be submitted along with the Quotation together with their contact details.
- All prices must be quoted in South African Rands
- TRANSNET reserves the right to undertake post-RFQ negotiations with selected Respondents or any number of short-listed Respondents and may wish to visit the Respondent's place of manufacture (works) during this process.
- All RFQ documents must be complete in full and no correction ink (Tippex) must be used.

NB: Unless otherwise expressly stated, all Quotations furnished pursuant to this Request shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated. TRANSNET reserves the right to reject any or all offers.

FAILURE TO OBSERVE ANY OF THE ABOVE-MENTIONED REQUIREMENTS MAY RESULT IN A QUOTATION BEING REJECTED

18. DISCLAIMERS

Respondents are hereby advised that TRANSNET is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of a Quotation in response to it. In particular, please note that TRANSNET reserves the right to:

- modify the RFQ's Service(s) and request Respondents to re-bid on any changes
- reject any Quotation which does not conform to instructions and specifications which are detailed herein
- disqualify Quotations submitted after the stated submission deadline
- not necessarily accept the lowest priced Quotation

| Respondent's Signature | 8 | Date and Company Stamp |
|------------------------|---|------------------------|



- · reject all Quotations, if it so decides
- award a contract in connection with this Quotation at any time after the RFQ's closing date
- award only a portion of the proposed Services which are reflected in the scope of this RFQ
- split the award of the contract between more than one Supplier
- make no award of a contract

Kindly note that TRANSNET will not reimburse any Respondent for any preparatory costs or other work performed in connection with this Quotation, whether or not the Respondent is awarded a contract.

19. LEGAL REVIEW

Any QUOTATION submitted by a Respondent is subject to review and negotiation of the proposed contract by TRANSNET's Legal Counsel. Respondents to complete this section:

| NAME OF RESPONDENT | | |
|--|--|---|
| PHYSICAL ADDRESS | | |
| | | |
| | | |
| | | |
| | | |
| Respondent's contact person: | Name | |
| | Designation | |
| | Beografion | |
| | Telephone | |
| | Cell Phone | |
| | Con i none | |
| | Facsimile | |
| | Email | |
| | | |
| | Website | |
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| TDANS | NET urges its clients, suppliers and the gene | oral public |
| IKANOI | to report any fraud or corruption | siai public |
| | on the part of TRANSNET's employees to | |
| | TIP-OFFS ANONYMOUS: 0800 003 056 | |
| HERERORE HE | CUU ALUU KU ALUU KU K | CALALANA NA NEANANA NA NEANANA NEANANA NA NEANANA NEANANA NEANANA NEANANA NEANANA NEANANA NEANANA NEANANA NEANANA |
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| Respondent's Signature | 9 | Date and Company Stamp |



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

SCOPE OF WORK

- 1.1 Supply, install, commission and connect to a new 30A industrial isolator the electricity supply for **2 X LG 18000 BTU heating & cooling split units complete with remote controls**, new copper pipe work and installation. REMOVE 2 X OLD UNITS BRICK UP, PLASTER AND PAINT TO MATCH EXCISTING WALLS. A guarantee must be provided. **(Kds Building, Room 17)**
- 1.2 Supply, install, commission and connect to a new 30A industrial isolator the electricity supply for 1 X LG 36000 BTU heating & cooling split units complete with remote control, new copper pipe work and installation. REMOVE OLD UNITS AND MAKE WALLS GOOD PLASTER & PAINT. A guarantee must be provided. (Sign office)

2 GENERAL INFORMATION

The service provider(s) shall be fully responsible to TRANSNET for the acts and omissions of persons directly or indirectly employed by them.

The service provider(s) must provide the identified information requested and comply with the requirements stated in the RFQ.

3 EXCHANGE AND REMITTANCE

The attention of the Respondents is specially directed to clause 7 (*Exchange and Remittance*) of the General RFQ Conditions Form CSS5. The Respondent is also to note that the particulars of the exchange rate on which the Respondent has based its RFQed price(s), is/are to be stipulated hereunder only if Transnet is requested by the Respondent to effect payment overseas direct to the Respondent's principal/supplier.

| Descendentia Circustura | 10 | Data and Common Chama |
|-------------------------|----|------------------------|
| Respondent's Signature | 10 | Date and Company Stamp |

4

5



| (a) | ZAR1.00 (South African currency) be | ing equal to | | (foreign currency). |
|--------|---|------------------|---------------------|-----------------------------|
| | % in relation to RF | Qed price(s) (| |) to be remitted |
| overs | seas by Transnet. | | | |
| (b) | (Na | me of country t | o which payment | is to be made) |
| (c) | Beneficiary details : | | | 120 |
| | Name (Account holder) | | | |
| | Bank (Name and branch code | e) | | |
| | Swift code | | | |
| | Country | | | |
| (d) | | (Ар | plicable date of E | xchange Rate used) |
| | | | | |
| NATI | ONAL RAILWAY SAFETY REGULATO | R ACT | | |
| In co | mpliance with the National Railway Sat | fety Regulator | Act, 16 of 2002, | the successful Responder |
| (the " | 'Supplier") shall ensure that the Services | s to be supplied | to Transnet, und | er the terms and condition |
| | contract between the parties, comply ful by adhere to railway safety requiremen | | | |
| | ontractor by the Supplier, as applicable | | | |
| subje | ect to a review of the capability of the p | roposed subco | ntractor to compl | y with the specified railwa |
| | y requirements and/or regulations. The S | | | |
| | g the term of the contract, to review any ties across all parts of the organization. | y safety-related | activities, includi | ng the coordination of such |
| | | | | |
| Acce | epted: | | | |
| | | | | |
| | VES | NO | | |
| | | 110 | | _ |
| RISK | | | | |
| Resp | ondents must elaborate on the control i | measures put ir | n place by their c | ompany, which mitigate the |
| | o Transnet, pertaining to potential non-pe | | | |
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| Respor | ndent's Signature | 11 | | Date and Company Stamp |



| (i) quality of the Service(s) provided: |
|--|
| |
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| |
| (ii) continuity of provision of the Service(s) (refer clause 6.9 of Form US7): |
| |
| |
| (iii) compliance with the Occupational Health and Safety Act, 85 of 1993 (refer clause 8.1(f) of Form US7) |
| |
| (iv) compliance with the National Railway Safety Regulator Act, 16 of 2002 (refer clause 16 above) |
| |
| |



6 REFERENCES

Please indicate below the company names and contact details of existing customers whom Transnet may contact to seek third party evaluations of your current service levels:

| | T | 1 | | | 47' |
|------|------|------|--------|---------|-----------|
| Name | Work | Work | Person | Details | Completed |
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7 EVALUATION CRITERIA

TRANSNET will utilize the following criteria (not necessarily in this order) in choosing a Supplier, if so required:

Pricing (fees) - Whilst not the sole factor for consideration, competitive pricing will be critical in indicating how much you value TRANSNET's business

- Compliance Completeness of your responses and content of the Quotation will be considered
- Previous performance/Track record/Experience
- BBBEE status of company
- Tax clearance Certificate

| Dependent's Cignature | 12 | Data and Company Stamp |
|------------------------|----|------------------------|
| Respondent's Signature | 13 | Date and Company Stamp |



8 DAMAGE TO TRANSNET LIMITED PROPERTY: (REFER TO CLAUSE 14 OF US7 ~ SERVICES)

The successful respondent shall be liable to make good any damage which may be caused to Transnet Limited Property by their servants or agents whilst upon Transnet Limited premises, whether or not such damage is due to negligence on the part of such servants or agents and the successful respondent shall and hereby do further indemnify Transnet Limited against liability for any loss of or damage to property whether belonging to them, their servants or agents or any third party, or for the death of or injury to any person, which may either directly or indirectly be cause by or arise out of the service.

9 INDEMNITY CLAUSE:

Transnet will not be held responsible for any losses and / or injuries suffered by the Contractor while rendering the service, which may result from whatever nature.



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

QUOTATION FORM

| I/We | | | |
|---------------------|--|---|--|
| .,,,,, | (name of company, close corpo | oration or partnership) | 0, |
| | of (full address) | -0 | · |
| carrying o | on business under style or title of | ·O' | |
| | | | |
| in my cap | | | |
| case may supply the | uly authorized thereto by a Resolution of the Boar ay be, dated he above-mentioned Services at the prices quote n the accompanying letter(s) reference (if any) and the documents li | _a certified copy of wed in the schedule of p | hich is annexed hereto, hereby offer t |
| I/We agre | ree to be bound by those conditions in TRANSN | ET's: | |
| (i) | | | , |
| (ii) (iii) | | • | ,, |
| R | Respondent's Signature | 15 | Date and Company Stamp |



I/We accept that unless TRANSNET should otherwise decide and so inform me/us in the facsimile or letter of acceptance, this Quotation (and, if any, its covering letter and any subsequent exchange of correspondence), together with TRANSNET's acceptance thereof shall constitute a binding contract between TRANSNET and me/us.

Should TRANSNET decide that a formal contract should be signed and so inform me/us in the facsimile or letter of acceptance, this Quotation (and, if any, its covering letter and any subsequent exchange of correspondence) together with TRANSNET's letter of acceptance, shall constitute a binding contract between TRANSNET and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Quotation, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the service, within 4 (four) weeks, TRANSNET may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Quotations afresh and/or having to accept any less favorable Quotation.

I/We accept that any contract resulting from this offer will be for a period of ______ only; and agree to a penalty clause to be negotiated with TRANSNET, which will allow TRANSNET to invoke a penalty (details to be negotiated) against us should the delivery of the Services be delayed due to non-performance by us.

The law of the Republic of South Africa shall govern the contract created by the acceptance of this RFQ. The domicillium citandi et executandi shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder, the name of their accredited agent in the Republic of South Africa who is empowered to sign any contract which may have to be entered into in the event of their Quotation being accepted and to act on their behalf in all matters relating to the contract.

NOTIFICATION OF AWARD OF RFQ

As soon as possible after approval to award the contract/s, the successful Respondent (the Supplier) will be informed of the acceptance of its Quotation. Unsuccessful Respondents will be advised in writing of the name of the successful Supplier and the reason as to why their Quotations have been unsuccessful, for example, in the category of price, deliverables, quality, BBBEE status or for any other reason.

| Respondent's Signature | 16 | Date and Company Stamp |
|------------------------|----|------------------------|



VALIDITY PERIOD

TRANSNET desires a validity period of 4 (four) months (from closing date) against this RFQ. It should be noted that Respondents may offer an earlier validity period, but that their Quotations may be disregarded for that reason. Should Respondents be unable to comply with this validity period, an alternative validity period must be stated hereunder:

| This RFQ is valid until | (State alternative validity period | d/date). |
|---|--|--------------------------|
| TAX (VAT) REGISTRATION NUMBER | | 130 |
| The Respondent must state hereunder the tax | registration number which is applicable to V | alue-Added Tax: |
| | _ | |
| | | |
| TAX CLEARANCE CERTIFICATE | , 0 | |
| Respondents are required to forward a vali Quotation. | d copy of their company's Tax Clearanc | e Certificate with their |
| Indicate tax clearance certificate expiry date: _ | | |
| | | |
| BANKING DETAILS | | |
| BANK: | <u>, O</u> | |
| BRANCH NAME / CODE: | | |
| ACCOUNT HOLDER: | | |
| ACCOUNT NUMBER: | | |
| | | |
| NAME(S) AND ADDRESS / ADDRESSES OF | DIRECTOR(S) OR MEMBER(S) | |
| The Respondent must disclose hereunder the company or close corporation (C.C.) on whose | | or(s) or members of the |
| (i) Registration number of company / C.C | | |
| (ii) Registered name of company / C.C | | |
| (iii) Full name(s) of director/member(s) | Address/Addresses ID Numb | er/s |
| | | |
| | | |
| Respondent's Signature | 17 — — — — — — — — — — — — — — — — — — — | e and Company Stamp |



| REGISTRATION CERTIFICATE |
|---|
| Respondents must submit a certified copy of their company's Registration Certificate with their Quotation. |
| NAME AND ADDRESS OF ACCREDITED AGENT |
| Provide hereunder, if applicable, details of the accredited agent in the Republic of South Africa appointed as local representative by foreign Respondents and whose address shall be regarded as the Respondent's domicilium citandi et executandi in terms of the Standard Terms and Conditions of Contract, US7 – Services (revised August 2008). |
| Name |
| Address |
| CONFIDENTIALITY |
| All information related to a subsequent contract, both during and after completion, is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from provision of the Service(s), which is either directly or indirectly related to TRANSNET's business, written approval to divulge such information will have to be obtained from TRANSNET. |
| DISCLOSURE OF PRICES TENDERED |
| Respondents must indicate here whether TRANSNET may disclose their tendered prices and conditions to other Respondents: |
| |
| Respondent's Signature 18 Date and Company Stamp |



| | | | | | | | | • | |
|------------------------------|--|--|------------------------------------|--|---------------------------|------------------------|-----------------------|--------------------------|---------------------------------------|
| | YES | | | NO | | | | | |
| | | | | | | | | | |
| DECLA | RATION | | | | | | | | |
| membe | rs / directors / | re hereunder whe partners / shareho TRANSNET Grou | olders (ur | | | | | | |
| | YES | | | NO | | | | | |
| If YES, | please indicate | below: | | | | | | 7 | |
| | IAME OF OWN IER/SHAREHC | IER/MEMBER/DIF OLDER | RECTOR | 8/ | õ | 1 | ADDRE | SS | |
| | | | | | N | <u> </u> | | | · · · · · · · · · · · · · · · · · · · |
| Indicate | e nature of relat | ionship (if any): | | | | | | | |
| | | | - | | | | | | |
| | | plete and accurated | | | | ead to th | e disqualif | fication of a | response and |
| PRICE | REVIEW | | | | | | | | |
| benchn Respor or bette | narking this prindent's price(s) er such price(s) ticular Service(| condent(s) will be ice offering(s) ag is/are found to be within 30 days - s) purchased out | ainst the e higher failing w | e lowest pri than the be hich the Co | ce received enchmarked | as per to price(s), | the bench then the | ımarking ex Responder | ercise. If the at shall match |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

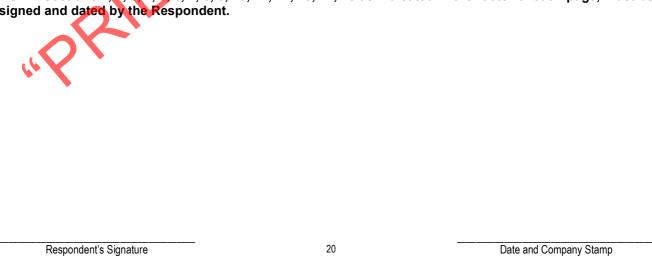


RETURNABLE DOCUMENTS

Respondents are required to submit the following returnable documents with their responses:

| Notice to Bidders – Section 1 Background overview – Section 2 Quotation Form – Section 3 Resolution of Board of Directors (Respondent's Representative) - Section 4 Certificate of Acquaintance with RFQ Documents – Section 5 Pricing - Section 6 General Tender Conditions - Form CSS5 – Section 7 Conditions of Contract - Form US7 – Section 8 | V V V |
|---|---------------------------------------|
| Quotation Form – Section 3 Resolution of Board of Directors (Respondent's Representative) - Section 4 Certificate of Acquaintance with RFQ Documents – Section 5 Pricing - Section 6 General Tender Conditions - Form CSS5 – Section 7 | V V V V V V V V V V V V V V V V V V V |
| Resolution of Board of Directors (Respondent's Representative) - Section 4 Certificate of Acquaintance with RFQ Documents - Section 5 Pricing - Section 6 General Tender Conditions - Form CSS5 - Section 7 | V V |
| Certificate of Acquaintance with RFQ Documents – Section 5 Pricing - Section 6 General Tender Conditions - Form CSS5 – Section 7 | V V |
| Pricing - Section 6 General Tender Conditions - Form CSS5 – Section 7 | V V V |
| General Tender Conditions - Form CSS5 – Section 7 | V V |
| | 1 |
| Conditions of Contract - Form US7 – Section 8 | 2 |
| | ٧ |
| Certificate of attendance of Information Briefing Session – Section 9 | 1 |
| Schedule of plant and Equipment – Section 10 | √ |
| E4E – Safety arrangements and procedural compliance – Section 11 | V |
| Safety arrangements and Procedural Compliance – Section 12 | √ |
| Suppliers Code Of conduct – Section 13 | V |
| Non disclosure Agreement – Section 14 | V |
| Tender Safety Clauses And Questionnaire – Section 15 | V |
| Supplier Declaration / Application | V |
| Copy of cancelled cheque or letter from the bank verifying banking details (with bank stamp) | |
| Certified Copy of identity document of shareholders/directors/members (Where applicable) | V |
| Certified Copy of share Certificates of Incorporation and CM29/and C/CK2 (if CC) | V |
| Certified Copy of share certificates of shareholders, CK1 | V |
| A Letter with the company's letterhead confirming physical and postal addresses | V |
| Valid original or certified SARS Tax Clearance Certificate and VAT certificate | V |
| A Signed letter from the Auditor/Accountant confirming most recent annual turnover and | |
| percentage black ownership in the company AND/OR BBBEE certificate and detailed | |
| scorecard from an accredited rating agency (ABVA MemberBBBEE Accreditation Certificate | |

NOTE: Sections 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15 as indicated in the footer of each page, must be signed and dated by the Respondent.





By signing the RFQ documents, the Respondent is deemed to acknowledge that he / she has made himself / herself thoroughly familiar with all the conditions governing this RFQ, including those contained in any printed form stated to form part hereof and Transnet Limited will recognize no claim for relief based on an allegation that the Respondent overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or otherwise.

| SIGNED a | this | day of | 2009 |). |
|------------------------------|------------------|------------------|---------------------------------------|----|
| SIGNATURE OF WITNESSES: | <u>ADI</u> | DRESS OF WITNESS | <u>ES</u> : | |
| 1. | 1. | | | - |
| | ~(| 36. | | |
| 2. | 2 | | | - |
| SIGNATURE OF RESPONDENT'S AU | THORISED REPRESE | NTATIVE: | | |
| | NAI | ME: | | |
| | | | · · · · · · · · · · · · · · · · · · · | |
| | DES | SIGNATION: | | |
| | | | | |
| | | | | |
| Respondent's Signature | 21 | | Date and Company Stamp | |



RFQ NUMBER KDSH11-01017-7099 REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

SIGNING POWER: RESOLUTION OF BOARD OF DIRECTORS

| Name of Company | | |
|--|----------------------|--|
| | | |
| t was resolved at a meeting of the Board | of Directors held on | that |
| FULL NAME(S) | CAPACITY | SIGNATURE |
| | $-co_{k}$ | |
| in his/her capacity as indicated above indicat | | enter into, sign, execute and complete any |
| FULL NAME | | |
| 21/ | | SIGNATURE CHAIRMAN |
| FULL NAME | | SIGNATURE SECRETARY |
| | | |
| | | |
| Respondent's Signature | 22 | Date and Company Stamp |



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

CERTIFICATE OF ACQUAINTANCE WITH RFQ DOCUMENTS

| NAME OF COMPANY: | | | \bigcirc |
|--|--------------------|----------------------|--------------------------------------|
| | | 2 | |
| I/We | | \bigcirc | do |
| hereby certify that I/we acquainted myself/our | rselves with all t | he documentation co | mprising this RFQ and all conditions |
| contained therein, as laid down by Transne | t Limited for th | carrying out of the | proposed supply/service/works for |
| which I/we submitted my/our response. | N | | |
| I/We furthermore agree that Transnet Lin | nited shall rec | ognize no claim fro | om me/us for relief based on an |
| allegation that I/we overlooked any RFQ/c | contract condition | on or failed to take | it into account for the purpose of |
| calculating my/our offered prices or otherwis | se. | | |
| SIGNED at | on this | day of | 2010. |
| WITNESS: | | | |
| | | SIGNATURE | OF RESPONDENT |
| Respondent's Signature | 23 | | Date and Company Stamp |



RFQ NUMBER KDSH11-01017-7099 REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

PRICING AND DELIVERY SCHEDULE

| SCHEDULE OF WORK AND PRICES | | | | | |
|--|--|-------------|-------------|--------------|--------|
| | Description | Qty | <u>Unit</u> | <u>Price</u> | Amount |
| 1 | 1.) Supply, install, commission and connect to a new 30A industrial isolator the electricity supply for 2 X LG 18000 BTU heating & cooling split units complete with remote controls, new copper pipe work and installation. REMOVE 2 X OLD UNITS – BRICK UP, PLASTER AND PAINT TO MATCH EXCISTING WALLS. – A guarantee must be provided. (KDS BUILDING) | 1 | JOB | | |
| | | ノ | | | |
| 2 | 1.) Supply, install, commission and connect to a new 30A industrial isolator the electricity supply for 1 X LG 36000 BTU heating & cooling split units complete with remote control, new copper pipe work and installation. REMOVE OLD UNITS - AND MAKE WALLS GOOD - PLASTER & PAINT. – A guarantee must be provided. (SIGN-OFFICE) | 1 | JOB | | |
| NB: PRICE PER UNIT MUST BE COMPLETED. FAILURE TO DO SO MAY DISQUALIFY YOUR TENDER. | | Gross Total | | R | |
| | | VAT (14%) | | R | |
| | | Total Due | | R | |

| Respondent's Signature | 24 | Date and Company Stamp |
|------------------------|----|------------------------|



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

GENERAL TENDER CONDITIONS - SERVICES

Refer Form CSS5 attached hereto.



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

STANDARD TERMS AND CONDITIONS OF CONTRACT

FOR THE SUPPLY OF SERVICES TO TRANSNET

Refer Form US7 attached hereto.

Respondents should note the obligations as set out in Clause 19 of the General Tender Conditions (Section 7) which reads as follows:

"The Supplier shall adhere to the Standard Terms and Conditions of Contract as set out in Form US7 - Services), a copy of which is attached hereto. Should the Respondent find any conditions unacceptable, it should indicate which conditions are unacceptable and offer an alternative. Please note that any alternative offered shall be compared with acceptance of the Form US7 conditions or alternatives offered by other Respondents."

| | 00 | |
|------------------------|----|------------------------|
| Respondent's Signature | 26 | Date and Company Stamp |



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

CERTIFICATE OF ATTENDANCE OF INFORMATION BRIEFING SESSION

| It is hereby certified that - | |
|---|--|
| 1 | |
| 2 | |
| Representative(s) of(name of co | ompany) |
| attended the briefing session in respect of the propo | osed Service(s) to be rendered in terms of this RFQ on |
| TRANSNET REPRESENTATIVE | RESPONDENT'S REPRESENTATIVE |
| DATE: | DATE: |
| | |
| | |
| | |
| Respondent's Signature | 27 Date and Company Stamp |

(i)



SECTION 10

RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

SCHEDULE OF PLANT

Schedule of major plant and equipment to be used in the execution of this contract in terms of the Contract Conditions and specifications. The respondent must state which plant is immediately available and which will have to be acquired.

Plant immediately available for work tendered for :

| | | ~O, | | | |
|---------|---------------------------------|-------------------------------------|------------------------|--|--|
| | | , 0 | | | |
| /::\ | Dignt on order and which will b | e available for work tendered for : | | | |
| (ii) | Plant on order and which will b | e available for work tendered for : | | | |
| | | | | | |
| | | | | | |
| | 2/1 | | | | |
| (iii) 🔥 | Plant to be acquired for the wo | rk tendered for : | | | |
| () | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | Respondent's Signature | 28 | Date and Company Stamp | | |



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

MINIMUM COMMUNAL HEALTH REQUIREMENTS

Refer Form E4B attached hereto



RFQ NUMBER KDSH11-01017-7099 REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

SAFETY ARRANGEMENTS AND PROCEDURAL COMPLIANCE

Refer Form E4E attached hereto.

Respondent's Signature 30 Date and Company Stamp



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

Suppliers Code Of Conduct

Refer to Annexure attached hereto.



RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO

Non-Disclosure Agreement ("NDA")

Complete and sign NDA attached hereto

Respondent's Signature 32 Date and Company Stamp

Respondent's Signature

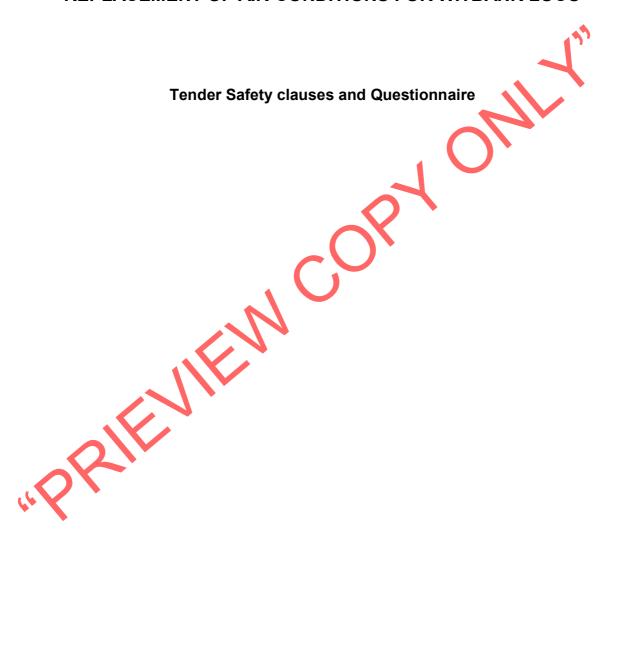


Date and Company Stamp

SECTION 15

RFQ NUMBER KDSH11-01017-7099

REPLACEMENT OF AIR-CONDITIONS FOR WITBANK LOCO



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